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# LAMPIRAN-LAMPIRAN

SURAT PENGANTAR KUESIONER

Kepada Yth.

Bapak/Ibu Responden Penelitian

Di Tempat

Asalamualaikum. Wr.Wb

Dengan hormat, disampaikan bahwa dalam rangka penyusunan tugas akhir (Tesis) dalam studi dan memperoleh gelar Magister Manajemen Program Pascasarjana Universitas Pancasakti Tegal, Dengan Judul : “Pengaruh *Influencer Marketing,*Sosial Media Instagram, dan *Relationship Marketing* Terhadap Kinerja Pemasran dengan *Brand Image* Sebagai Variabel Mediasi Pada LP3I di Jawa Tengah”*.* Saya memohon kesediaan bapak/ibu untuk meluangkan sedikit waktunya guna mengisi kuesioner (Daftar pertanyaan) penelitian yang saya sertakan berikut ini.

Atas kesediaan Bapak/ibu dalam mengisi kuesioner ini saya mengucapkan banyak terimakasih

Wasalamualaikum.Wr.Wb

Tegal, 2022

Hormat saya

Puji Setiawan

**Identitas Bapak / Ibu:**

1. Nama :
2. Jenis Kelamin :
   1. Laki-laki b. Perempuan
3. Umur :
   1. 20 - 29 tahun
   2. 30 - 39 tahun
   3. 40 - 49 tahun
   4. Di atas 50 tahun
4. Pendidikan Terakhir :
   1. SLTA
   2. Diploma
   3. Sarjana (S1)
   4. Magister (S2)
5. Masa Kerja :
   1. 0 – 4 tahun
   2. 5 – 9 tahun
   3. 10 – 14 tahun
   4. Di atas 15 tahun

**Pedoman Pengisian Kuesioner**

1. Sebelum mengisi daftar pertanyaan utama, Bapak/Ibu dimohon untuk mengisi data responden yang penting untuk penelitian ini.
2. Berilah tanda silang (X) pada kotak yang tersedia untuk masing-masing jawaban pernyataan kuesioner. Tiap pernyataan hanya boleh ada satu jawaban.
3. Setiap data dan jawaban yang Bapak/Ibu berikan akan dirahasiakan.
4. Ada lima alternative jawaban yang tersedia, yaitu :

Sangat Setuju (SS)

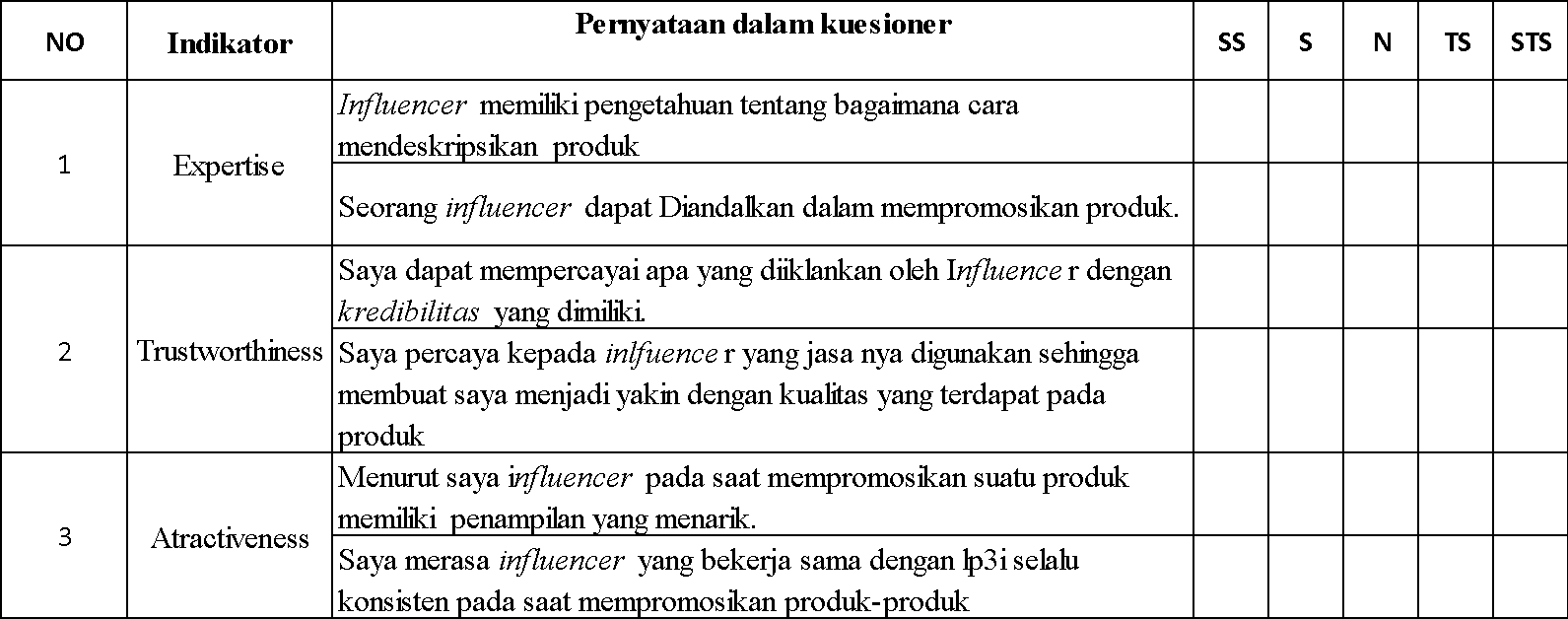
Setuju (S)

Netral (N)

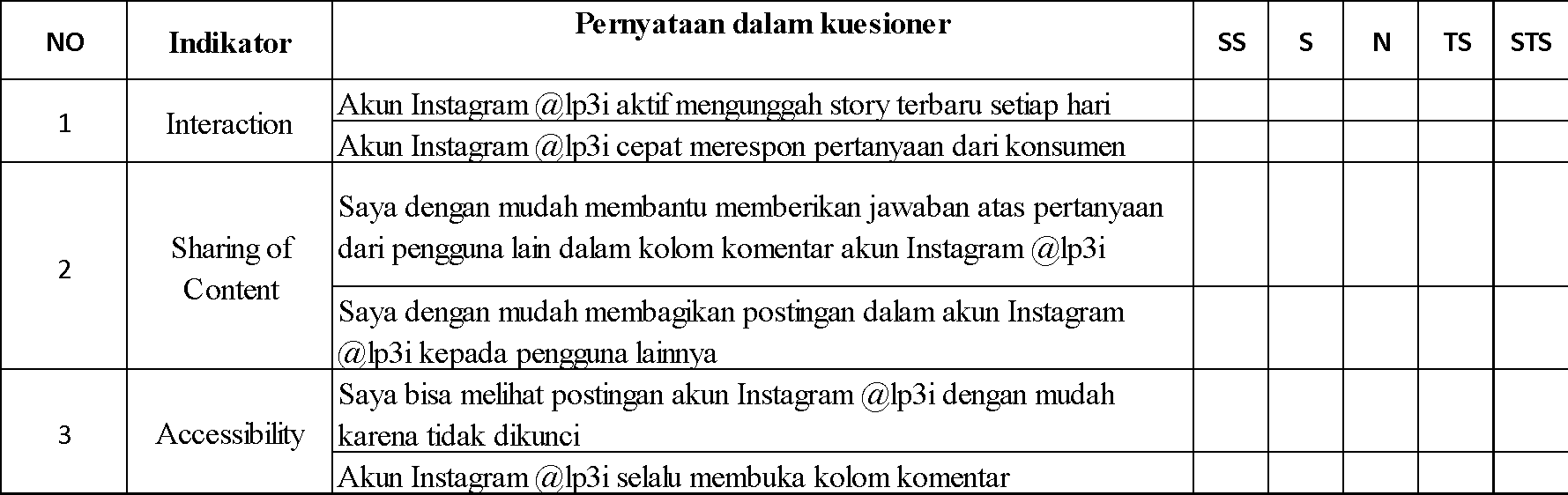
Tidak Setuju (TS)

Sangat Tidak Setuju (STS)

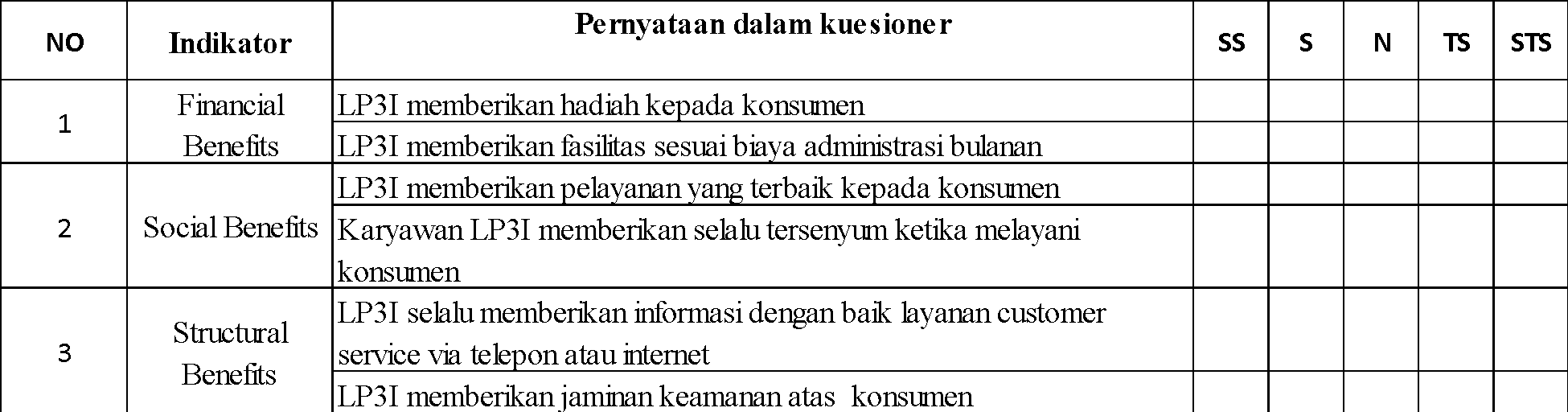
Variabel Influencer Marketing



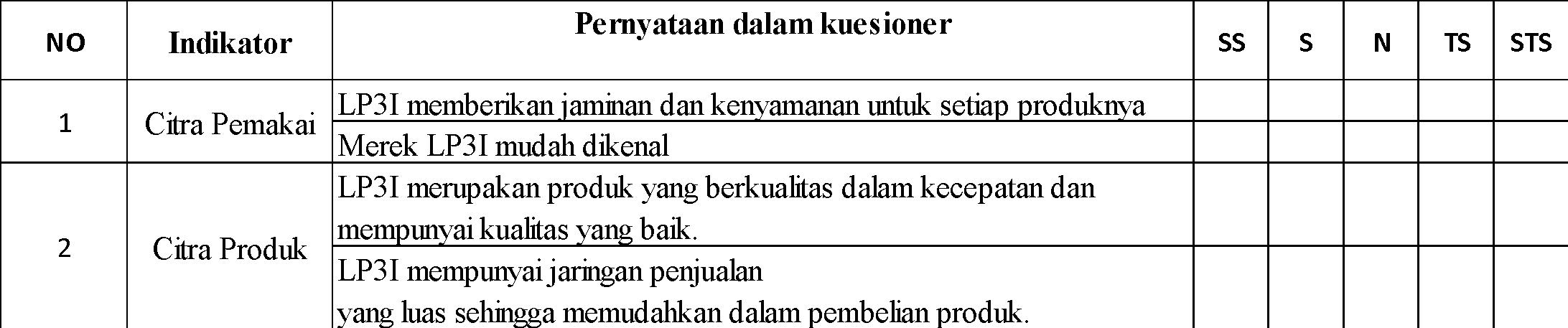
Variabel Instagram



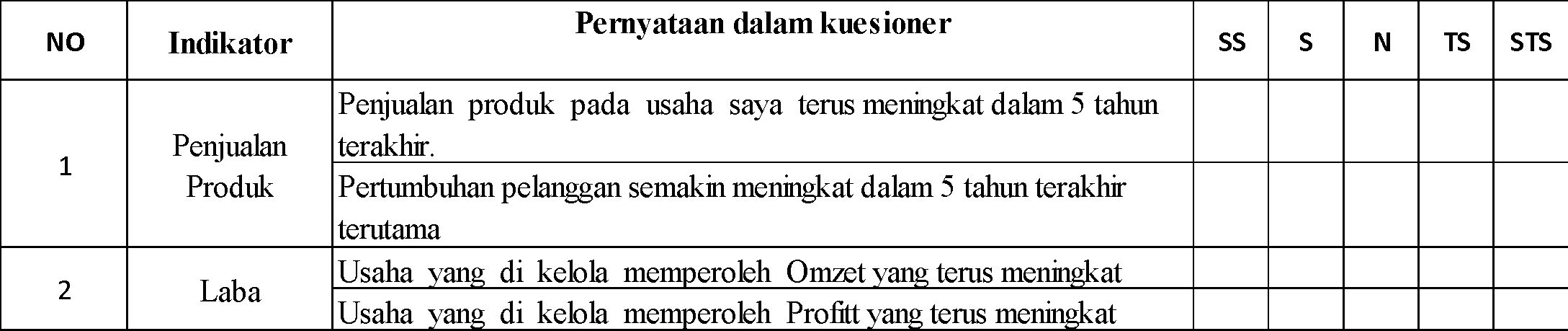
Variabel *Relationship Marekting*



Variabel *Brand Image*



Variabel Kinerja Pemasaran



Lampiran

Tabulasi Data Instrumen Penelitian

| No.  Responden | X1.1 | X1.2 | X1.3 | X1.4 | X1.5 | X1.6 | Total | No.  Responden | X2.1 | X2.2 | X2.3 | X2.4 | X2.5 | X2.6 | Total |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| 1 | 3 | 4 | 3 | 4 | 3 | 4 | 21 | 1 | 2 | 2 | 4 | 3 | 4 | 2 | 17 |
| 2 | 3 | 3 | 4 | 4 | 4 | 3 | 21 | 2 | 4 | 3 | 3 | 3 | 4 | 4 | 21 |
| 3 | 4 | 3 | 3 | 3 | 3 | 3 | 19 | 3 | 5 | 4 | 3 | 3 | 5 | 5 | 25 |
| 4 | 3 | 4 | 4 | 4 | 5 | 4 | 24 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 30 |
| 5 | 5 | 5 | 3 | 3 | 4 | 3 | 23 | 5 | 3 | 3 | 4 | 3 | 4 | 4 | 21 |
| 6 | 3 | 4 | 3 | 4 | 3 | 4 | 21 | 6 | 3 | 3 | 4 | 4 | 3 | 4 | 21 |
| 7 | 5 | 5 | 5 | 5 | 5 | 5 | 30 | 7 | 5 | 4 | 5 | 5 | 5 | 5 | 29 |
| 8 | 4 | 4 | 4 | 3 | 4 | 4 | 23 | 8 | 4 | 4 | 4 | 4 | 4 | 5 | 25 |
| 9 | 4 | 4 | 4 | 4 | 4 | 4 | 24 | 9 | 4 | 4 | 4 | 4 | 5 | 5 | 26 |
| 10 | 4 | 4 | 4 | 4 | 4 | 3 | 23 | 10 | 4 | 4 | 3 | 4 | 4 | 4 | 23 |
| 11 | 4 | 4 | 3 | 3 | 4 | 3 | 21 | 11 | 4 | 3 | 3 | 4 | 4 | 3 | 21 |
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| No.  Responden | X3.1 | X3.2 | X3.3 | X3.4 | X3.5 | X3.6 | Total | No.  Responden | Y1.1 | Y1.2 | Y1.3 | Y1.4 | Total | No.  Responden | Z1.1 | Z1.2 | Z1.3 | Z1.4 | Total |
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| 139 | 4 | 4 | 4 | 4 | 4 | 4 | 24 | 139 | 4 | 4 | 4 | 4 | 16 | 139 | 4 | 4 | 4 | 4 | 187 |
| 140 | 3 | 1 | 3 | 3 | 2 | 1 | 13 | 140 | 2 | 2 | 3 | 2 | 9 | 140 | 3 | 2 | 3 | 3 | 169 |
| 141 | 3 | 2 | 4 | 4 | 4 | 3 | 20 | 141 | 4 | 4 | 4 | 4 | 16 | 141 | 4 | 4 | 4 | 4 | 189 |
| 142 | 3 | 3 | 3 | 3 | 3 | 3 | 18 | 142 | 3 | 3 | 3 | 3 | 12 | 142 | 3 | 3 | 3 | 3 | 178 |
| 143 | 4 | 3 | 4 | 3 | 3 | 3 | 20 | 143 | 3 | 3 | 3 | 3 | 12 | 143 | 3 | 3 | 3 | 3 | 179 |
| 144 | 3 | 4 | 4 | 4 | 5 | 4 | 24 | 144 | 4 | 4 | 4 | 4 | 16 | 144 | 4 | 4 | 4 | 4 | 192 |
| 145 | 4 | 2 | 4 | 4 | 4 | 4 | 22 | 145 | 4 | 4 | 4 | 4 | 16 | 145 | 4 | 4 | 5 | 5 | 195 |
| 146 | 3 | 3 | 4 | 4 | 4 | 4 | 22 | 146 | 4 | 4 | 4 | 4 | 16 | 146 | 4 | 4 | 4 | 4 | 194 |
| 147 | 3 | 2 | 3 | 3 | 3 | 3 | 17 | 147 | 3 | 3 | 3 | 3 | 12 | 147 | 3 | 3 | 3 | 3 | 183 |
| 148 | 3 | 3 | 4 | 4 | 4 | 4 | 22 | 148 | 4 | 3 | 4 | 4 | 15 | 148 | 3 | 3 | 3 | 3 | 190 |
| 149 | 2 | 1 | 3 | 3 | 3 | 2 | 14 | 149 | 3 | 2 | 2 | 3 | 10 | 149 | 3 | 3 | 3 | 3 | 181 |
| 150 | 4 | 3 | 3 | 3 | 4 | 4 | 21 | 150 | 3 | 4 | 4 | 4 | 15 | 150 | 4 | 4 | 4 | 4 | 196 |

Lampiran 3

Hasil Pengujian Instrumen

**Correlation**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Correlations** | | | | | | | | |
|  | | X1.1 | X1.2 | X1.3 | X1.4 | X1.5 | X1.6 | TOTAL |
| X1.1 | Pearson Correlation | 1 | ,449\*\* | ,061 | ,278\*\* | ,393\*\* | ,281\*\* | ,435\*\* |
| Sig. (2-tailed) |  | ,000 | ,455 | ,001 | ,000 | ,000 | ,000 |
| N | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| X1.2 | Pearson Correlation | ,449\*\* | 1 | ,329\*\* | ,443\*\* | ,178\* | ,149 | ,409\*\* |
| Sig. (2-tailed) | ,000 |  | ,000 | ,000 | ,029 | ,068 | ,000 |
| N | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| X1.3 | Pearson Correlation | ,061 | ,329\*\* | 1 | ,438\*\* | ,399\*\* | ,399\*\* | ,484\*\* |
| Sig. (2-tailed) | ,455 | ,000 |  | ,000 | ,000 | ,000 | ,000 |
| N | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| X1.4 | Pearson Correlation | ,278\*\* | ,443\*\* | ,438\*\* | 1 | ,259\*\* | ,395\*\* | ,531\*\* |
| Sig. (2-tailed) | ,001 | ,000 | ,000 |  | ,001 | ,000 | ,000 |
| N | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| X1.5 | Pearson Correlation | ,393\*\* | ,178\* | ,399\*\* | ,259\*\* | 1 | ,482\*\* | ,634\*\* |
| Sig. (2-tailed) | ,000 | ,029 | ,000 | ,001 |  | ,000 | ,000 |
| N | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| X1.6 | Pearson Correlation | ,281\*\* | ,149 | ,399\*\* | ,395\*\* | ,482\*\* | 1 | ,602\*\* |
| Sig. (2-tailed) | ,000 | ,068 | ,000 | ,000 | ,000 |  | ,000 |
| N | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| TOTAL | Pearson Correlation | ,435\*\* | ,409\*\* | ,484\*\* | ,531\*\* | ,634\*\* | ,602\*\* | 1 |
| Sig. (2-tailed) | ,000 | ,000 | ,000 | ,000 | ,000 | ,000 |  |
| N | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| \*\*. Correlation is significant at the 0.01 level (2-tailed). | | | | | | | | |
| \*. Correlation is significant at the 0.05 level (2-tailed). | | | | | | | | |

**Reliability**

|  |  |
| --- | --- |
| **Reliability Statistics** | |
| Cronbach's Alpha | N of Items |
| ,862 | 6 |

**Scale: ALL VARIABELS**

|  |  |  |  |
| --- | --- | --- | --- |
| **Case Processing Summary** | | | |
|  | | N | % |
| Cases | Valid | 150 | 100,0 |
| Excludeda | 0 | ,0 |
| Total | 150 | 100,0 |
| a. Listwise deletion based on all variabels in the procedure. | | | |

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | | **Correlations** | | | | | | | | | |  | | X2.1 | X2.2 | X2.3 | X2.4 | X2.5 | X2.6 | TOTAL | | X2.1 | Pearson Correlation | 1 | ,609\*\* | ,350\*\* | ,321\*\* | ,318\*\* | ,626\*\* | ,576\*\* | | Sig. (2-tailed) |  | ,000 | ,000 | ,000 | ,000 | ,000 | ,000 | | N | 150 | 150 | 150 | 150 | 150 | 150 | 150 | | X2.2 | Pearson Correlation | ,609\*\* | 1 | ,412\*\* | ,347\*\* | ,335\*\* | ,612\*\* | ,640\*\* | | Sig. (2-tailed) | ,000 |  | ,000 | ,000 | ,000 | ,000 | ,000 | | N | 150 | 150 | 150 | 150 | 150 | 150 | 150 | | X2.3 | Pearson Correlation | ,350\*\* | ,412\*\* | 1 | ,679\*\* | ,254\*\* | ,347\*\* | ,650\*\* | | Sig. (2-tailed) | ,000 | ,000 |  | ,000 | ,002 | ,000 | ,000 | | N | 150 | 150 | 150 | 150 | 150 | 150 | 150 | | X2.4 | Pearson Correlation | ,321\*\* | ,347\*\* | ,679\*\* | 1 | ,385\*\* | ,355\*\* | ,634\*\* | | Sig. (2-tailed) | ,000 | ,000 | ,000 |  | ,000 | ,000 | ,000 | | N | 150 | 150 | 150 | 150 | 150 | 150 | 150 | | X2.5 | Pearson Correlation | ,318\*\* | ,335\*\* | ,254\*\* | ,385\*\* | 1 | ,651\*\* | ,567\*\* | | Sig. (2-tailed) | ,000 | ,000 | ,002 | ,000 |  | ,000 | ,000 | | N | 150 | 150 | 150 | 150 | 150 | 150 | 150 | | X2.6 | Pearson Correlation | ,626\*\* | ,612\*\* | ,347\*\* | ,355\*\* | ,651\*\* | 1 | ,676\*\* | | Sig. (2-tailed) | ,000 | ,000 | ,000 | ,000 | ,000 |  | ,000 | | N | 150 | 150 | 150 | 150 | 150 | 150 | 150 | | TOTAL | Pearson Correlation | ,576\*\* | ,640\*\* | ,650\*\* | ,634\*\* | ,567\*\* | ,676\*\* | 1 | | Sig. (2-tailed) | ,000 | ,000 | ,000 | ,000 | ,000 | ,000 |  | | N | 150 | 150 | 150 | 150 | 150 | 150 | 150 | | \*\*. Correlation is significant at the 0.01 level (2-tailed). | | | | | | | | | |
|  |

|  |  |
| --- | --- |
| **Reliability Statistics** | |
| Cronbach's Alpha | N of Items |
| ,747 | 6 |

**Reliability**

**Scale: ALL VARIABELS**

|  |  |  |  |
| --- | --- | --- | --- |
| **Case Processing Summary** | | | |
|  | | N | % |
| Cases | Valid | 150 | 100,0 |
| Excludeda | 0 | ,0 |
| Total | 150 | 100,0 |
| a. Listwise deletion based on all variabels in the procedure. | | | |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Correlations** | | | | | | | | |
|  | | X3.1 | X3.2 | X3.3 | X3.4 | X3.5 | X3.6 | TOTAL |
| X3.1 | Pearson Correlation | 1 | ,511\*\* | ,542\*\* | ,440\*\* | ,360\*\* | ,517\*\* | ,621\*\* |
| Sig. (2-tailed) |  | ,000 | ,000 | ,000 | ,000 | ,000 | ,000 |
| N | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| X3.2 | Pearson Correlation | ,511\*\* | 1 | ,579\*\* | ,354\*\* | ,441\*\* | ,522\*\* | ,656\*\* |
| Sig. (2-tailed) | ,000 |  | ,000 | ,000 | ,000 | ,000 | ,000 |
| N | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| X3.3 | Pearson Correlation | ,542\*\* | ,579\*\* | 1 | ,535\*\* | ,579\*\* | ,535\*\* | ,708\*\* |
| Sig. (2-tailed) | ,000 | ,000 |  | ,000 | ,000 | ,000 | ,000 |
| N | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| X3.4 | Pearson Correlation | ,440\*\* | ,354\*\* | ,535\*\* | 1 | ,652\*\* | ,630\*\* | ,746\*\* |
| Sig. (2-tailed) | ,000 | ,000 | ,000 |  | ,000 | ,000 | ,000 |
| N | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| X3.5 | Pearson Correlation | ,360\*\* | ,441\*\* | ,579\*\* | ,652\*\* | 1 | ,661\*\* | ,782\*\* |
| Sig. (2-tailed) | ,000 | ,000 | ,000 | ,000 |  | ,000 | ,000 |
| N | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| X3.6 | Pearson Correlation | ,517\*\* | ,522\*\* | ,535\*\* | ,630\*\* | ,661\*\* | 1 | ,811\*\* |
| Sig. (2-tailed) | ,000 | ,000 | ,000 | ,000 | ,000 |  | ,000 |
| N | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| TOTAL | Pearson Correlation | ,621\*\* | ,656\*\* | ,708\*\* | ,746\*\* | ,782\*\* | ,811\*\* | 1 |
| Sig. (2-tailed) | ,000 | ,000 | ,000 | ,000 | ,000 | ,000 |  |
| N | 150 | 150 | 150 | 150 | 150 | 150 | 150 |
| \*\*. Correlation is significant at the 0.01 level (2-tailed). | | | | | | | | |

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|  |  |
| --- | --- |
| **Reliability Statistics** | |
| Cronbach's Alpha | N of Items |
| ,825 | 6 |

**Reliability**

**Scale: ALL VARIABELS**

|  |  |  |  |
| --- | --- | --- | --- |
| **Case Processing Summary** | | | |
|  | | N | % |
| Cases | Valid | 150 | 100,0 |
| Excludeda | 0 | ,0 |
| Total | 150 | 100,0 |
| a. Listwise deletion based on all variabels in the procedure. | | | |

**Correlations**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Correlations** | | | | | | |
|  | | Y1.1 | Y1.2 | Y1.3 | Y1.4 | TOTAL |
| Y1.1 | Pearson Correlation | 1 | ,657\*\* | ,593\*\* | ,526\*\* | ,747\*\* |
| Sig. (2-tailed) |  | ,000 | ,000 | ,000 | ,000 |
| N | 150 | 150 | 150 | 150 | 150 |
| Y1.2 | Pearson Correlation | ,657\*\* | 1 | ,590\*\* | ,533\*\* | ,576\*\* |
| Sig. (2-tailed) | ,000 |  | ,000 | ,000 | ,000 |
| N | 150 | 150 | 150 | 150 | 150 |
| Y1.3 | Pearson Correlation | ,593\*\* | ,590\*\* | 1 | ,691\*\* | ,776\*\* |
| Sig. (2-tailed) | ,000 | ,000 |  | ,000 | ,000 |
| N | 150 | 150 | 150 | 150 | 150 |
| Y1.4 | Pearson Correlation | ,526\*\* | ,533\*\* | ,691\*\* | 1 | ,697\*\* |
| Sig. (2-tailed) | ,000 | ,000 | ,000 |  | ,000 |
| N | 150 | 150 | 150 | 150 | 150 |
| TOTAL | Pearson Correlation | ,747\*\* | ,576\*\* | ,776\*\* | ,697\*\* | 1 |
| Sig. (2-tailed) | ,000 | ,000 | ,000 | ,000 |  |
| N | 150 | 150 | 150 | 150 | 150 |
| \*\*. Correlation is significant at the 0.01 level (2-tailed). | | | | | | |

|  |  |
| --- | --- |
| **Reliability Statistics** | |
| Cronbach's Alpha | N of Items |
| ,825 | 6 |

**Reliability**

**Scale: ALL VARIABELS**

|  |  |  |  |
| --- | --- | --- | --- |
| **Case Processing Summary** | | | |
|  | | N | % |
| Cases | Valid | 150 | 100,0 |
| Excludeda | 0 | ,0 |
| Total | 150 | 100,0 |
| a. Listwise deletion based on all variabels in the procedure. | | | |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Correlations** | | | | | | |
|  | | Z1.1 | Z1.2 | Z1.3 | Z1.4 | TOTAL |
| Z1.1 | Pearson Correlation | 1 | ,817\*\* | ,559\*\* | ,553\*\* | ,615\*\* |
| Sig. (2-tailed) |  | ,000 | ,000 | ,000 | ,000 |
| N | 150 | 150 | 150 | 150 | 150 |
| Z1.2 | Pearson Correlation | ,817\*\* | 1 | ,630\*\* | ,653\*\* | ,651\*\* |
| Sig. (2-tailed) | ,000 |  | ,000 | ,000 | ,000 |
| N | 150 | 150 | 150 | 150 | 150 |
| Z1.3 | Pearson Correlation | ,559\*\* | ,630\*\* | 1 | ,799\*\* | ,586\*\* |
| Sig. (2-tailed) | ,000 | ,000 |  | ,000 | ,000 |
| N | 150 | 150 | 150 | 150 | 150 |
| Z1.4 | Pearson Correlation | ,553\*\* | ,653\*\* | ,799\*\* | 1 | ,501\*\* |
| Sig. (2-tailed) | ,000 | ,000 | ,000 |  | ,000 |
| N | 150 | 150 | 150 | 150 | 150 |
| TOTAL | Pearson Correlation | ,615\*\* | ,651\*\* | ,586\*\* | ,501\*\* | 1 |
| Sig. (2-tailed) | ,000 | ,000 | ,000 | ,000 |  |
| N | 150 | 150 | 150 | 150 | 150 |
| \*\*. Correlation is significant at the 0.01 level (2-tailed). | | | | | | |

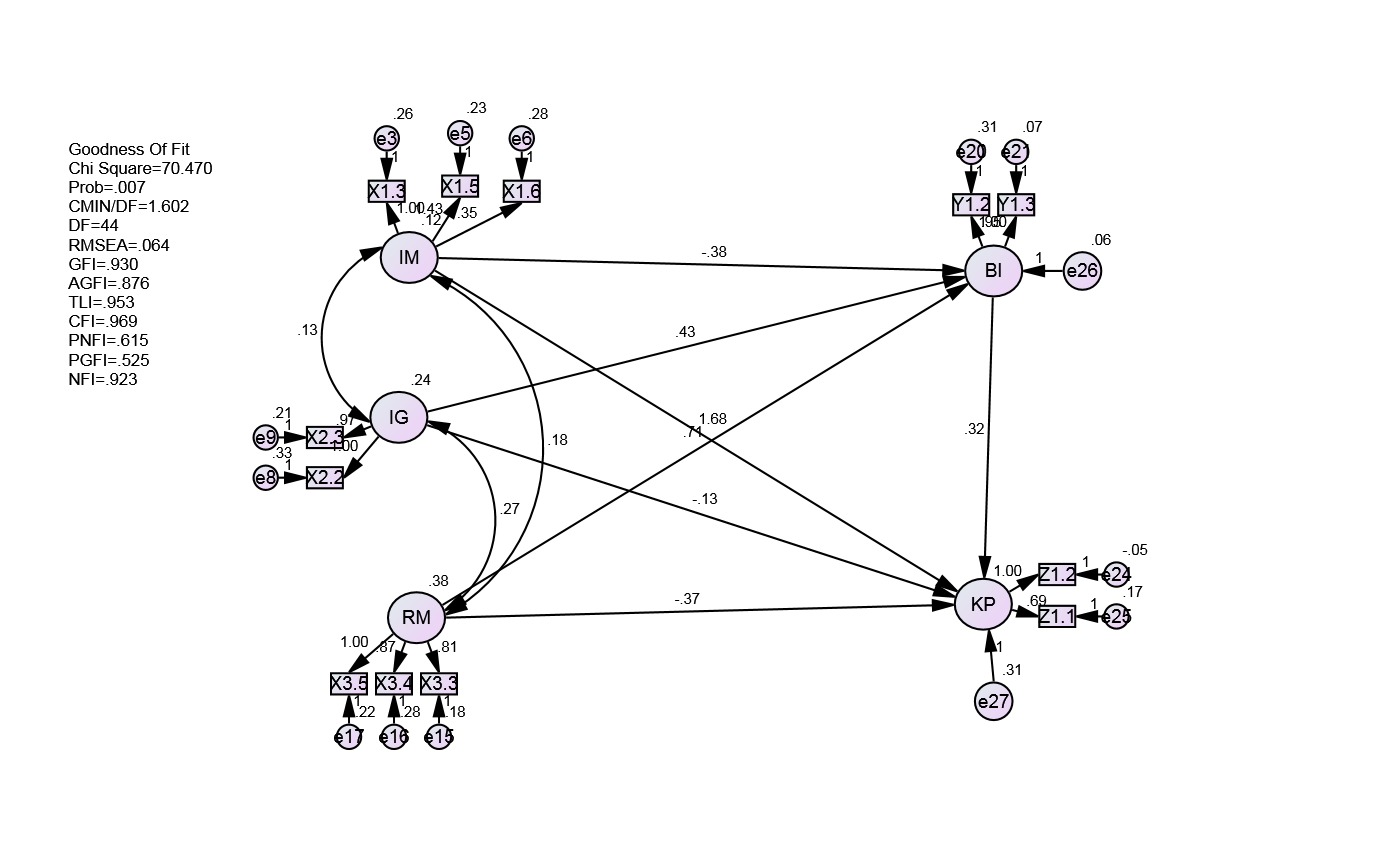
**Reliability**

**Scale: ALL VARIABELS**

|  |  |  |  |
| --- | --- | --- | --- |
| **Case Processing Summary** | | | |
|  | | N | % |
| Cases | Valid | 150 | 100,0 |
| Excludeda | 0 | ,0 |
| Total | 150 | 100,0 |
| a. Listwise deletion based on all variabels in the procedure. | | | |

|  |  |
| --- | --- |
| **Reliability Statistics** | |
| Cronbach's Alpha | N of Items |
| ,890 | 4 |

Lampiran 4

Analisis AMOS



|  |  |  |  |
| --- | --- | --- | --- |
|  |  |  | Estimate |
| BI | <--- | IM | -0,225 |
| BI | <--- | IG | 0,365 |
| BI | <--- | RM | 0,75 |
| KP | <--- | IM | 0,795 |
| KP | <--- | IG | -0,086 |
| KP | <--- | RM | -0,311 |
| KP | <--- | BI | 0,251 |
| X1.3 | <--- | IM | 0,569 |
| X1.5 | <--- | IM | 0,722 |
| X1.6 | <--- | IM | 0,669 |
| X2.2 | <--- | IG | 0,651 |
| X2.3 | <--- | IG | 0,723 |
| X3.3 | <--- | RM | 0,764 |
| X3.4 | <--- | RM | 0,712 |
| X3.5 | <--- | RM | 0,796 |
| Y1.2 | <--- | BI | 0,707 |
| Y1.3 | <--- | BI | 0,911 |
| Z1.2 | <--- | KP | 1,046 |
| Z1.1 | <--- | KP | 0,775 |





