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**Lampiran 1**

Kepada

Yth Bapak/Ibu

Konsumen PT. King Teknolog Indonesia

*Assalamualaikum Wr. Wb*

Dengan hormat,

Sehubungan dengan penyelesaian tugas akhir sebagai mahasiswa program strata satu (S1) Fakultas Ekonomi dan Bisnis Universitas Pancasakti Tegal maka saya:

Nama : Dwiki Firdaus Ardiat

NPM : 4119500015

Program studi : Manajemen

Bermaksud untuk melakukan penelitian ilmiah untuk peyusunan skripsi dengan judul “Pengaruh *Personal Selling,* *Facebook Marketplace,* dan Harga TerhadapKeputusan Pembelian Ulang Produk Aksesoris *Smartphone* di PT. King Teknologi Indonesia Kabupaten Tegal”.

Dengan demikian saya mengharapkan kesediaan Bapak/Ibu/Saudara/I untuk menjadi responden dengan mengisi lembar kuisioner secara lengkap. Yang selanjutnya data yang diperoleh akan dilakukan penelitian dan kerahasiaan akan saya jaga sesuai kode etik penelitian.

Atas partisipasinya dalam mengisi kuisioner tersebut saya ucapkan terimakasih.

*Wassalamualaikum Wr. Wb*

|  |
| --- |
| Hormat saya, |
|  |
| Dwiki Firdaus Ardiat |

**KUISIONER**

1. Identitas Responden
2. Nama :
3. Alamat :
4. Jenis Kelamin: Laki-laki Perempuan
5. Apakah Bapak/Ibu atau saudara/i pernah membeli produk di PT. King Teknologi Indonesia Kabupaten Tegal.?: Ya Tidak
6. Usia :
7. Petunjuk Pengisian
8. Jawablah pertanyaan/pernyataan ini dengan jujur dan benar.
9. Bacalah dengan cermat pertanyaan/pernyataan sebelum anda menjawabnya.
10. Pilihlah salah satu jawaban yang tersedia dengan memberikan tanda *checklist* ✓ pada salah satu jawaban yang menurut anda paling benar.

Keterangan:

SS : Sangat Setuju

S : Setuju

N : Netral

TS : Tidak Setuju

STS : Sangat Tidak Setuju

**LAMPIRAN KUISIONER**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **NO** | **PERTANYAAN** | **BOBOT JAWABAN** | | | | |
|  | 5 | 4 | 3 | 2 | 1 |
| SS | S | N | TS | STS |
| **Pilihan Produk** | | | | | |
| 1. | PT. King Teknologi Indonesia meiliki berbagai varian produk aksesoris *smartphone.* |  |  |  |  |  |
| 2. | Tenaga penjual PT. King Teknologi Indonesia menawarkan produk aksesoris *smartphone* sesuai kebutuhan saya. |  |  |  |  |  |
| 3. | PT. King Teknologi Indonesia memberikan spesifikasi produk yang tersedia. |  |  |  |  |  |
|  | **Pilihan merek** | | | | | |
| 4. | Produk aksesoris *smartphone* merek King menjadi alternatif yang saya pilih |  |  |  |  |  |
| 5. | PT. King Teknologi Indonesia menyediakan alternatif merek produk yang lain. |  |  |  |  |  |
|  | **Pencarian Informasi** | | | | | |
| 6. | Saya memperoleh informasi produk aksesoris smartphonePT. King Teknologi Indonesiamelalui media sosial. |  |  |  |  |  |
| 7. | Saya memperoleh informasi produk aksesoris *smartphone* olehPT. King Teknologi Indonesia dari orang lain. |  |  |  |  |  |
| 8. | Setelah mendapatkan informasi produk aksesoris *smartphone* PT. King Teknologi Indonesia saya memutuskan melakukan pembelian. |  |  |  |  |  |
|  | **Metode Pembayaran** | | | | | |
| 9. | Tenaga penjual olehPT. King Teknologi Indonesia memberikan alternatif pembayaran kepada konsumen. |  |  |  |  |  |
| 10. | PT. King Teknologi Indonesia menjamin keamanan transaksi pembayaran pada setiap produk yang dipesan. |  |  |  |  |  |

1. Keputusan Pembelian Ulang (Y)
2. *Personal Selling* (penjualan personal) (X1)

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **NO** | **PERTANYAAN** | **BOBOT JAWABAN** | | | | |
|  | 5 | 4 | 3 | 2 | 1 |
|  | SS | S | N | TS | STS |
|  | **Wiraniaga** | | | | | |
| 1. | Tenaga penjual memberikan kesan hangat dan ramah pada saat saya pertama kali bertemu. |  |  |  |  |  |
| 2. | Tenaga penjual berpenampilan menarik Ketika bertemu dengan konsumen. |  |  |  |  |  |
|  | **Demonstrasi** | | | | | |
| 3. | Tenaga penjual menjelaskan informasi dengan baik dalam menawarkan produk PT. King Teknologi Indonesia |  |  |  |  |  |
| 4. | Komunikasi yang baik tenaga penjual membuat saya tertarik produk PT. King Teknologi Indonesia |  |  |  |  |  |
|  | **Bernegosiasi** | | | | | |
| 5. | Jika ada komplain tenaga penjual mampu menjelaskan produk PT. King Teknologi Indonesia merupakan produk yang unggul |  |  |  |  |  |
| 6. | Tenaga penjual memberikan kesempatan negosiasi jika terdapat konsumen yang komplain tentang produk PT. King Teknologi Indonesia. |  |  |  |  |  |
|  | **Pemasaran Hubungan** | | | | | |
| 7. | Tenaga penjual PT. King Teknologi Indonesia memastikan kepuasan atas produk yang ditawarkan kepada saya |  |  |  |  |  |
| 8. | Hubungan yang baik masih saya miliki dengan PT. King Teknologi Indonesia. |  |  |  |  |  |

1. *Facebook Marketplace* (X2)

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **NO** | **PERTANYAAN** | **BOBOT JAWABAN** | | | | |
|  | 5 | 4 | 3 | 2 | 1 |
| SS | S | N | TS | STS |
| **Frekuensi Penjualan** | | | | | |
| 1. | PT. King Teknologi Indonesia sering mengunggah produk terbaru diplatform *facebook marketplace.* |  |  |  |  |  |
| 2. | Iklan melalui *facebook marketplace* yang sering dilakukan oleh PT. King Teknologi Indonesia membuat saya mengingat produknya. |  |  |  |  |  |
|  | **Kualitas Promosi** | | | | | |
| 3. | Promosi yang baik olehPT. King Teknologi Indonesia di *facebook marketplace* membuat saya tertarik membeli produk. |  |  |  |  |  |
| 4. | Tenaga penjual mampu menyampaikan informasi dengan detail tentang produk aksesoris *smartphone* PT. King Teknologi Indonesia |  |  |  |  |  |
|  | **Halaman Pencarian** | | | | | |
| 5. | Saya lebih suka membaca iklan PT. King Teknologi Indonesia melalui *facebook marketplace* daripada media promosi tradisional seperti koran, dan lainnya |  |  |  |  |  |
| 6. | Pencarian produk di *facebook marketplace* lebih mudah dibandingkan dimedia sosial lain. |  |  |  |  |  |
|  | **Kesesuaian Sasaran** | | | | | |
| 7. | Strategi media promosi yang diterapkan PT. King Teknologi Indonesia sesuai dengan produk yang ditawarkan. |  |  |  |  |  |
| 8. | Produk PT. King Teknologi Indonesia yang saya beli sesuai dengan yang saya butuhkan. |  |  |  |  |  |
|  | **Waktu Promosi** | | | | | |
| 9. | PT. King Teknologi Indonesia melakukan penawaran produk pada waktu yang sesuai dengan pengguna media sosial |  |  |  |  |  |
| 10. | PT. King Teknologi Indonesia memberikan respon cepat disetiap waktu pada melakukan promosi. |  |  |  |  |  |

1. Harga (X3)

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **NO** | **PERTANYAAN** | **BOBOT JAWABAN** | | | | |
|  | 5 | 4 | 3 | 2 | 1 |
| SS | S | N | TS | STS |
| **Keterjangkauan Harga** | | | | | |
| 1. | Harga produk aksesoris *smartphone* PT. King Teknologi Indonesia yang saya gunakan terjangkau. |  |  |  |  |  |
| 2. | Harga produk aksesoris *smartphone* PT. King Teknologi Indonesia yang ditawarkan sesuai dengan kemampuan daya beli masyarakat. |  |  |  |  |  |
|  | **Daya Saing Harga** | | | | | |
| 3. | Harga produk aksesoris *smartphone* PT. King Teknologi Indonesia mampu bersaing dengan produk pesaing. |  |  |  |  |  |
| 4. | *smartphone* PT. King Teknologi Indonesia memberikan harga yang lebih ekonomis dari produk lain. |  |  |  |  |  |
|  | **Kesesuaian Harga dengan Kualitas** | | | | | |
| 5. | Harga produk aksesoris *smartphone* PT. King Teknologi Indonesia yang diberikan sesuai dengan kualitas yang saya rasakan. |  |  |  |  |  |
| 6. | Harga yang saya keluarkan untuk produk aksesoris *smartphone* PT. King Teknologi Indonesia sesuai dengan hasil yang diinginkan. |  |  |  |  |  |
|  | **Kesesuaian Harga dengan Manfaat** | | | | | |
| 7. | Harga produk aksesoris *smartphone* PT. King Teknologi Indonesia sesuai dengan manfaat produk yang saya butuhkan. |  |  |  |  |  |
| 8. | Harga produk aksesoris *smartphone* yang saya beli lebih bermanfaat disbanding produk lain. |  |  |  |  |  |

**Lampiran 2**

1. **Tabulasi Data Keputusan Pembelian Ulang**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| NO | Y.1 | Y.2 | Y.3 | Y.4 | Y.5 | Y.6 | Y.7 | Y.8 |
| 1 | 3 | 3 | 4 | 4 | 5 | 4 | 3 | 5 |
| 2 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 5 |
| 3 | 4 | 4 | 4 | 4 | 5 | 3 | 4 | 4 |
| 4 | 4 | 4 | 4 | 5 | 4 | 2 | 4 | 4 |
| 5 | 4 | 4 | 5 | 4 | 5 | 5 | 4 | 5 |
| 6 | 4 | 3 | 3 | 4 | 3 | 2 | 2 | 3 |
| 7 | 4 | 3 | 4 | 4 | 5 | 3 | 4 | 5 |
| 8 | 5 | 4 | 4 | 3 | 5 | 3 | 3 | 4 |
| 9 | 5 | 5 | 4 | 5 | 4 | 3 | 5 | 5 |
| 10 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 |
| 11 | 4 | 4 | 3 | 4 | 4 | 3 | 4 | 3 |
| 12 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 4 |
| 13 | 5 | 4 | 4 | 3 | 3 | 5 | 4 | 3 |
| 14 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 3 |
| 15 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 4 |
| 16 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 4 |
| 17 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 |
| 18 | 5 | 4 | 4 | 4 | 3 | 4 | 4 | 2 |
| 19 | 4 | 4 | 3 | 3 | 2 | 4 | 3 | 4 |
| 20 | 4 | 4 | 3 | 4 | 2 | 4 | 4 | 3 |
| 21 | 4 | 4 | 4 | 3 | 2 | 3 | 3 | 4 |
| 22 | 5 | 5 | 5 | 3 | 2 | 3 | 3 | 4 |
| 23 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 4 |
| 24 | 5 | 4 | 4 | 4 | 3 | 4 | 5 | 4 |
| 25 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 |
| 26 | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 4 |
| 27 | 3 | 3 | 4 | 3 | 2 | 4 | 5 | 5 |
| 28 | 3 | 3 | 5 | 3 | 4 | 3 | 4 | 4 |
| 29 | 4 | 4 | 4 | 3 | 2 | 2 | 3 | 3 |
| 30 | 4 | 4 | 4 | 3 | 2 | 4 | 4 | 4 |
| 31 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 |
| 32 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 |
| 33 | 3 | 4 | 5 | 4 | 2 | 4 | 5 | 2 |
| 34 | 1 | 5 | 5 | 4 | 5 | 4 | 5 | 5 |
| 35 | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 3 |
| 36 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 |
| 37 | 4 | 2 | 3 | 3 | 3 | 4 | 2 | 3 |
| 38 | 5 | 4 | 5 | 4 | 5 | 5 | 5 | 5 |
| 39 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 5 |
| 40 | 5 | 3 | 4 | 4 | 3 | 5 | 5 | 4 |
| 41 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 5 |
| 42 | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 5 |
| 43 | 1 | 1 | 3 | 1 | 4 | 4 | 4 | 1 |
| 44 | 1 | 1 | 1 | 4 | 1 | 4 | 1 | 4 |
| 45 | 4 | 5 | 5 | 4 | 5 | 3 | 4 | 5 |
| 46 | 3 | 5 | 4 | 3 | 5 | 4 | 5 | 3 |
| 47 | 1 | 3 | 3 | 4 | 1 | 4 | 3 | 4 |
| 48 | 5 | 5 | 5 | 4 | 5 | 4 | 5 | 3 |
| 49 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 |
| 50 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 |
| 51 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 |
| 52 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 53 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 |
| 54 | 3 | 5 | 4 | 3 | 2 | 5 | 3 | 4 |
| 55 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 |
| 56 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 |
| 57 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 |
| 58 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 59 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 |
| 60 | 4 | 4 | 5 | 4 | 5 | 3 | 5 | 4 |
| 61 | 5 | 4 | 4 | 3 | 4 | 3 | 4 | 4 |
| 62 | 5 | 5 | 4 | 5 | 4 | 4 | 5 | 5 |
| 63 | 2 | 2 | 3 | 4 | 3 | 4 | 5 | 4 |
| 64 | 2 | 2 | 2 | 3 | 3 | 3 | 4 | 2 |
| 65 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 66 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 4 |
| 67 | 3 | 3 | 3 | 4 | 4 | 4 | 3 | 3 |
| 68 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 4 |
| 69 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 4 |
| 70 | 2 | 2 | 3 | 4 | 3 | 3 | 4 | 3 |
| 71 | 2 | 2 | 2 | 4 | 2 | 2 | 4 | 2 |
| 72 | 2 | 2 | 3 | 4 | 3 | 4 | 4 | 4 |
| 73 | 2 | 2 | 3 | 4 | 3 | 4 | 4 | 4 |
| 74 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 3 |
| 75 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 76 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 77 | 2 | 3 | 3 | 4 | 3 | 3 | 4 | 3 |
| 78 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 3 |
| 79 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 |
| 80 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 3 |
| 81 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 4 |
| 82 | 5 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| 83 | 4 | 4 | 5 | 4 | 5 | 3 | 5 | 4 |
| 84 | 5 | 4 | 4 | 3 | 4 | 3 | 4 | 4 |
| 85 | 5 | 5 | 4 | 5 | 4 | 4 | 5 | 5 |
| 86 | 2 | 2 | 3 | 4 | 3 | 4 | 5 | 4 |
| 87 | 2 | 2 | 2 | 3 | 3 | 3 | 4 | 2 |
| 88 | 3 | 3 | 3 | 3 | 4 | 4 | 2 | 4 |
| 89 | 4 | 3 | 4 | 3 | 5 | 4 | 5 | 4 |
| 90 | 5 | 4 | 4 | 4 | 1 | 5 | 4 | 2 |
| 91 | 4 | 3 | 3 | 4 | 4 | 3 | 5 | 3 |
| 92 | 4 | 3 | 4 | 3 | 4 | 4 | 3 | 4 |
| 93 | 5 | 4 | 5 | 4 | 5 | 4 | 3 | 3 |
| 94 | 3 | 4 | 1 | 4 | 5 | 5 | 3 | 2 |
| 95 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| 96 | 5 | 5 | 5 | 3 | 3 | 5 | 5 | 5 |
| 97 | 3 | 4 | 4 | 3 | 3 | 5 | 4 | 4 |
| 98 | 5 | 4 | 5 | 4 | 4 | 5 | 4 | 5 |
| 99 | 4 | 3 | 3 | 4 | 4 | 4 | 3 | 3 |
| 100 | 5 | 5 | 4 | 3 | 2 | 5 | 4 | 4 |

1. **Tabulasi Data *Personal Selling***

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| NO | X1.1 | X1.2 | X1.3 | X1.4 | X1.5 | X1.6 | X1.7 | X1.8 |
| 1 | 1 | 2 | 3 | 4 | 3 | 3 | 4 | 4 |
| 2 | 4 | 5 | 5 | 4 | 3 | 4 | 4 | 5 |
| 3 | 4 | 5 | 5 | 4 | 4 | 3 | 4 | 5 |
| 4 | 5 | 5 | 5 | 4 | 4 | 2 | 4 | 5 |
| 5 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 5 |
| 6 | 5 | 5 | 5 | 3 | 2 | 4 | 3 | 3 |
| 7 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 5 |
| 8 | 4 | 4 | 3 | 3 | 3 | 3 | 3 | 3 |
| 9 | 4 | 5 | 5 | 4 | 4 | 3 | 4 | 5 |
| 10 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 5 |
| 11 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 5 |
| 12 | 4 | 4 | 5 | 5 | 4 | 3 | 3 | 4 |
| 13 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 4 |
| 14 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 15 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 16 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 5 |
| 17 | 4 | 4 | 4 | 5 | 4 | 4 | 5 | 5 |
| 18 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 |
| 19 | 4 | 4 | 4 | 3 | 3 | 4 | 3 | 5 |
| 20 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 21 | 5 | 5 | 4 | 4 | 4 | 3 | 4 | 4 |
| 22 | 4 | 4 | 4 | 4 | 4 | 3 | 5 | 4 |
| 23 | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 4 |
| 24 | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 4 |
| 25 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 26 | 3 | 3 | 4 | 4 | 4 | 3 | 3 | 4 |
| 27 | 3 | 5 | 4 | 4 | 4 | 4 | 4 | 3 |
| 28 | 4 | 4 | 3 | 5 | 3 | 4 | 5 | 3 |
| 29 | 3 | 3 | 4 | 4 | 4 | 3 | 4 | 3 |
| 30 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 |
| 31 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 |
| 32 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 |
| 33 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 34 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 4 |
| 35 | 4 | 3 | 4 | 4 | 4 | 5 | 4 | 4 |
| 36 | 4 | 4 | 4 | 4 | 1 | 4 | 4 | 4 |
| 37 | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 2 |
| 38 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5 |
| 39 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 |
| 40 | 5 | 5 | 4 | 4 | 5 | 3 | 5 | 4 |
| 41 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 4 |
| 42 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 4 |
| 43 | 1 | 4 | 1 | 1 | 4 | 4 | 1 | 4 |
| 44 | 3 | 1 | 4 | 1 | 1 | 1 | 1 | 1 |
| 45 | 3 | 4 | 4 | 5 | 4 | 4 | 3 | 5 |
| 46 | 3 | 5 | 4 | 4 | 4 | 4 | 4 | 4 |
| 47 | 3 | 4 | 5 | 3 | 4 | 5 | 5 | 5 |
| 48 | 3 | 4 | 5 | 5 | 4 | 4 | 3 | 4 |
| 49 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 5 |
| 50 | 4 | 4 | 4 | 5 | 4 | 3 | 3 | 4 |
| 51 | 5 | 4 | 3 | 5 | 4 | 4 | 3 | 5 |
| 52 | 3 | 5 | 3 | 5 | 4 | 3 | 3 | 5 |
| 53 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 5 |
| 54 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 |
| 55 | 4 | 5 | 5 | 4 | 4 | 3 | 4 | 4 |
| 56 | 4 | 4 | 3 | 3 | 4 | 4 | 3 | 4 |
| 57 | 3 | 4 | 3 | 3 | 3 | 4 | 4 | 4 |
| 58 | 4 | 4 | 3 | 4 | 5 | 4 | 4 | 3 |
| 59 | 3 | 3 | 4 | 3 | 5 | 3 | 4 | 5 |
| 60 | 4 | 4 | 5 | 4 | 3 | 5 | 3 | 2 |
| 61 | 5 | 4 | 4 | 3 | 3 | 4 | 3 | 4 |
| 62 | 5 | 5 | 4 | 5 | 2 | 4 | 4 | 4 |
| 63 | 2 | 2 | 3 | 4 | 3 | 3 | 4 | 4 |
| 64 | 2 | 2 | 2 | 3 | 3 | 3 | 3 | 5 |
| 65 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 |
| 66 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 5 |
| 67 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 |
| 68 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 4 |
| 69 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 4 |
| 70 | 2 | 2 | 3 | 4 | 3 | 3 | 3 | 5 |
| 71 | 2 | 2 | 2 | 4 | 2 | 2 | 2 | 4 |
| 72 | 2 | 2 | 3 | 4 | 4 | 3 | 4 | 2 |
| 73 | 2 | 2 | 3 | 4 | 4 | 3 | 4 | 4 |
| 74 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 4 |
| 75 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 3 |
| 76 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 77 | 2 | 3 | 3 | 4 | 2 | 3 | 3 | 4 |
| 78 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 |
| 79 | 4 | 4 | 4 | 3 | 2 | 4 | 4 | 2 |
| 80 | 3 | 3 | 3 | 3 | 2 | 3 | 3 | 4 |
| 81 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 4 |
| 82 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 4 |
| 83 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 3 |
| 84 | 4 | 5 | 5 | 5 | 4 | 4 | 3 | 5 |
| 85 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 4 |
| 86 | 3 | 4 | 5 | 3 | 4 | 4 | 5 | 3 |
| 87 | 4 | 5 | 5 | 4 | 4 | 4 | 5 | 5 |
| 88 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 3 |
| 89 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 |
| 90 | 5 | 4 | 4 | 4 | 3 | 4 | 5 | 2 |
| 91 | 3 | 3 | 4 | 4 | 2 | 3 | 3 | 4 |
| 92 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 93 | 4 | 4 | 4 | 5 | 3 | 4 | 4 | 3 |
| 94 | 4 | 5 | 3 | 3 | 4 | 5 | 3 | 5 |
| 95 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| 96 | 5 | 4 | 5 | 5 | 5 | 4 | 4 | 5 |
| 97 | 4 | 4 | 3 | 4 | 4 | 5 | 5 | 5 |
| 98 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 5 |
| 99 | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 3 |
| 100 | 5 | 3 | 2 | 3 | 3 | 4 | 5 | 5 |

1. **Tabulasi Data *Facebook Marketplace***

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| NO | X2.1 | X2.2 | X2.3 | X2.4 | X2.5 | X2.6 | X2.7 | X2.8 | X2.9 |
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| 2 | 4 | 5 | 4 | 3 | 3 | 4 | 3 | 4 | 4 |
| 3 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 5 |
| 4 | 4 | 4 | 5 | 5 | 4 | 5 | 4 | 4 | 5 |
| 5 | 3 | 3 | 4 | 4 | 5 | 3 | 5 | 5 | 4 |
| 6 | 3 | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 4 |
| 7 | 5 | 4 | 2 | 5 | 4 | 5 | 3 | 5 | 5 |
| 8 | 5 | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 3 |
| 9 | 4 | 4 | 5 | 4 | 3 | 5 | 3 | 4 | 4 |
| 10 | 5 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 4 |
| 11 | 5 | 5 | 4 | 5 | 2 | 4 | 4 | 5 | 4 |
| 12 | 2 | 2 | 3 | 4 | 3 | 3 | 4 | 4 | 4 |
| 13 | 2 | 2 | 2 | 3 | 3 | 3 | 3 | 2 | 2 |
| 14 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 15 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 4 | 4 |
| 16 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 4 |
| 17 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 4 | 4 |
| 18 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 4 |
| 19 | 2 | 2 | 3 | 4 | 3 | 3 | 3 | 3 | 4 |
| 20 | 2 | 2 | 2 | 4 | 2 | 2 | 2 | 2 | 2 |
| 21 | 2 | 2 | 3 | 4 | 4 | 3 | 4 | 4 | 4 |
| 22 | 2 | 2 | 3 | 4 | 4 | 3 | 4 | 4 | 4 |
| 23 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 3 | 3 |
| 24 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 |
| 25 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 26 | 2 | 3 | 3 | 4 | 2 | 3 | 3 | 3 | 4 |
| 27 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 3 |
| 28 | 4 | 4 | 4 | 3 | 2 | 4 | 4 | 4 | 4 |
| 29 | 3 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 3 |
| 30 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 4 |
| 31 | 4 | 3 | 3 | 3 | 2 | 3 | 4 | 4 | 4 |
| 32 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 33 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 |
| 34 | 3 | 3 | 4 | 5 | 4 | 4 | 4 | 5 | 5 |
| 35 | 3 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 3 |
| 36 | 4 | 4 | 1 | 4 | 3 | 4 | 4 | 4 | 4 |
| 37 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 2 |
| 38 | 5 | 5 | 4 | 5 | 4 | 5 | 5 | 5 | 5 |
| 39 | 3 | 4 | 4 | 5 | 3 | 4 | 5 | 4 | 5 |
| 40 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 4 | 5 |
| 41 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 42 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 4 |
| 43 | 1 | 4 | 4 | 4 | 4 | 1 | 4 | 1 | 4 |
| 44 | 4 | 1 | 4 | 3 | 1 | 3 | 3 | 1 | 1 |
| 45 | 3 | 4 | 5 | 5 | 4 | 5 | 4 | 5 | 5 |
| 46 | 4 | 5 | 4 | 5 | 3 | 4 | 4 | 4 | 4 |
| 47 | 3 | 5 | 4 | 4 | 5 | 5 | 3 | 5 | 4 |
| 48 | 5 | 4 | 5 | 4 | 3 | 3 | 5 | 4 | 4 |
| 49 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 4 | 4 |
| 50 | 4 | 3 | 4 | 5 | 4 | 3 | 3 | 5 | 4 |
| 51 | 4 | 3 | 5 | 4 | 3 | 5 | 4 | 4 | 5 |
| 52 | 5 | 4 | 5 | 3 | 5 | 5 | 3 | 3 | 5 |
| 53 | 3 | 3 | 4 | 3 | 3 | 3 | 5 | 5 | 5 |
| 54 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 5 | 4 |
| 55 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 5 |
| 56 | 3 | 3 | 4 | 4 | 4 | 3 | 5 | 3 | 4 |
| 57 | 4 | 3 | 5 | 5 | 3 | 4 | 4 | 3 | 3 |
| 58 | 3 | 3 | 3 | 4 | 5 | 4 | 3 | 5 | 4 |
| 59 | 3 | 5 | 3 | 5 | 5 | 4 | 4 | 5 | 5 |
| 60 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 4 | 4 |
| 61 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 4 |
| 62 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 4 | 4 |
| 63 | 3 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 4 |
| 64 | 2 | 2 | 3 | 4 | 3 | 3 | 3 | 3 | 4 |
| 65 | 2 | 2 | 2 | 4 | 2 | 2 | 2 | 2 | 2 |
| 66 | 2 | 2 | 3 | 4 | 4 | 3 | 4 | 4 | 4 |
| 67 | 2 | 2 | 3 | 4 | 4 | 3 | 4 | 4 | 4 |
| 68 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 3 | 3 |
| 69 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 |
| 70 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 71 | 2 | 3 | 3 | 4 | 2 | 3 | 3 | 3 | 4 |
| 72 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 3 | 3 |
| 73 | 4 | 4 | 4 | 3 | 2 | 4 | 4 | 4 | 4 |
| 74 | 3 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 3 |
| 75 | 3 | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 4 |
| 76 | 4 | 3 | 3 | 3 | 2 | 3 | 4 | 4 | 4 |
| 77 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 78 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 |
| 79 | 3 | 3 | 4 | 5 | 4 | 4 | 4 | 5 | 5 |
| 80 | 3 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 3 |
| 81 | 4 | 4 | 1 | 4 | 3 | 4 | 4 | 4 | 4 |
| 82 | 3 | 4 | 5 | 4 | 5 | 4 | 3 | 4 | 4 |
| 83 | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 4 |
| 84 | 3 | 5 | 5 | 4 | 3 | 4 | 4 | 4 | 5 |
| 85 | 3 | 4 | 4 | 3 | 4 | 4 | 5 | 5 | 5 |
| 86 | 4 | 3 | 4 | 5 | 3 | 5 | 4 | 3 | 4 |
| 87 | 4 | 5 | 5 | 4 | 5 | 4 | 5 | 5 | 4 |
| 88 | 4 | 2 | 3 | 3 | 4 | 4 | 3 | 3 | 3 |
| 89 | 4 | 4 | 4 | 3 | 5 | 4 | 4 | 4 | 3 |
| 90 | 4 | 2 | 1 | 4 | 4 | 3 | 5 | 5 | 4 |
| 91 | 3 | 3 | 4 | 2 | 5 | 5 | 3 | 2 | 2 |
| 92 | 4 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 4 |
| 93 | 4 | 4 | 4 | 4 | 5 | 4 | 3 | 3 | 4 |
| 94 | 4 | 5 | 4 | 4 | 5 | 5 | 4 | 5 | 4 |
| 95 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| 96 | 2 | 3 | 3 | 4 | 2 | 3 | 5 | 3 | 4 |
| 97 | 4 | 2 | 3 | 3 | 4 | 3 | 4 | 4 | 4 |
| 98 | 2 | 3 | 3 | 5 | 3 | 3 | 4 | 3 | 5 |
| 99 | 4 | 3 | 3 | 3 | 3 | 3 | 4 | 3 | 5 |
| 100 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 4 |

1. **Tabulasi Data Harga**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| NO | X3.1 | X3.2 | X3.3 | X3.4 | X3.5 | X3.6 | X3.7 | X3.8 |
| 1 | 5 | 5 | 2 | 5 | 4 | 5 | 4 | 4 |
| 2 | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 3 |
| 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 |
| 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 5 | 3 | 5 | 4 | 4 | 5 | 4 | 5 | 4 |
| 6 | 4 | 3 | 5 | 4 | 3 | 3 | 4 | 3 |
| 7 | 4 | 3 | 5 | 3 | 4 | 3 | 5 | 3 |
| 8 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 3 |
| 9 | 5 | 3 | 5 | 4 | 5 | 5 | 4 | 5 |
| 10 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | 4 |
| 11 | 5 | 3 | 3 | 5 | 2 | 4 | 4 | 5 |
| 12 | 5 | 3 | 4 | 4 | 3 | 3 | 4 | 5 |
| 13 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 4 |
| 14 | 4 | 3 | 3 | 4 | 4 | 4 | 4 | 4 |
| 15 | 4 | 3 | 4 | 3 | 3 | 4 | 4 | 4 |
| 16 | 3 | 5 | 4 | 4 | 3 | 4 | 4 | 3 |
| 17 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 4 |
| 18 | 4 | 5 | 5 | 4 | 3 | 3 | 4 | 4 |
| 19 | 4 | 5 | 4 | 4 | 3 | 3 | 3 | 4 |
| 20 | 4 | 4 | 4 | 4 | 2 | 2 | 2 | 4 |
| 21 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 |
| 22 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 |
| 23 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 3 |
| 24 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 |
| 25 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 |
| 26 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 27 | 4 | 4 | 5 | 4 | 3 | 4 | 4 | 3 |
| 28 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 |
| 29 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | 3 |
| 30 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 |
| 31 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 32 | 4 | 4 | 4 | 4 | 2 | 3 | 3 | 4 |
| 33 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 4 |
| 34 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 4 |
| 35 | 5 | 5 | 4 | 4 | 5 | 4 | 4 | 5 |
| 36 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 4 |
| 37 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 |
| 38 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5 |
| 39 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 |
| 40 | 5 | 5 | 5 | 5 | 3 | 5 | 4 | 5 |
| 41 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 4 |
| 42 | 5 | 4 | 3 | 4 | 5 | 4 | 4 | 5 |
| 43 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 5 |
| 44 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 3 |
| 45 | 5 | 5 | 5 | 4 | 4 | 3 | 5 | 3 |
| 46 | 5 | 4 | 3 | 3 | 4 | 4 | 5 | 4 |
| 47 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 48 | 5 | 5 | 4 | 5 | 4 | 5 | 4 | 1 |
| 49 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 4 |
| 50 | 5 | 5 | 4 | 4 | 4 | 3 | 4 | 4 |
| 51 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 4 |
| 52 | 5 | 5 | 4 | 4 | 4 | 3 | 5 | 5 |
| 53 | 5 | 4 | 4 | 4 | 4 | 2 | 4 | 4 |
| 54 | 5 | 4 | 4 | 4 | 3 | 3 | 2 | 1 |
| 55 | 5 | 4 | 4 | 5 | 3 | 5 | 4 | 5 |
| 56 | 5 | 4 | 3 | 5 | 5 | 4 | 4 | 4 |
| 57 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 58 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 59 | 5 | 4 | 3 | 2 | 4 | 4 | 2 | 4 |
| 60 | 4 | 3 | 4 | 4 | 3 | 5 | 3 | 2 |
| 61 | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 4 |
| 62 | 4 | 2 | 4 | 5 | 2 | 4 | 4 | 4 |
| 63 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 4 |
| 64 | 4 | 3 | 2 | 3 | 3 | 3 | 3 | 5 |
| 65 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 |
| 66 | 4 | 3 | 4 | 3 | 3 | 4 | 4 | 5 |
| 67 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 3 |
| 68 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 4 |
| 69 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 4 |
| 70 | 4 | 3 | 4 | 4 | 3 | 3 | 3 | 5 |
| 71 | 4 | 2 | 2 | 4 | 2 | 2 | 2 | 4 |
| 72 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 2 |
| 73 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4 |
| 74 | 4 | 3 | 3 | 4 | 3 | 3 | 3 | 4 |
| 75 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 3 |
| 76 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 77 | 4 | 2 | 4 | 4 | 2 | 3 | 3 | 4 |
| 78 | 4 | 3 | 3 | 4 | 3 | 4 | 4 | 3 |
| 79 | 5 | 2 | 4 | 3 | 2 | 4 | 4 | 2 |
| 80 | 4 | 2 | 3 | 3 | 2 | 3 | 3 | 4 |
| 81 | 4 | 3 | 4 | 3 | 3 | 3 | 4 | 4 |
| 82 | 3 | 4 | 3 | 3 | 3 | 4 | 4 | 4 |
| 83 | 5 | 3 | 4 | 4 | 4 | 4 | 4 | 3 |
| 84 | 4 | 3 | 4 | 5 | 4 | 4 | 3 | 5 |
| 85 | 4 | 2 | 4 | 5 | 5 | 4 | 4 | 4 |
| 86 | 3 | 3 | 4 | 3 | 4 | 4 | 5 | 3 |
| 87 | 5 | 3 | 2 | 4 | 4 | 4 | 5 | 5 |
| 88 | 3 | 4 | 4 | 3 | 3 | 3 | 3 | 3 |
| 89 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 |
| 90 | 4 | 2 | 5 | 4 | 3 | 4 | 5 | 2 |
| 91 | 5 | 5 | 5 | 4 | 2 | 3 | 3 | 4 |
| 92 | 3 | 2 | 2 | 4 | 4 | 4 | 4 | 4 |
| 93 | 5 | 3 | 5 | 5 | 3 | 4 | 4 | 3 |
| 94 | 4 | 5 | 5 | 3 | 4 | 5 | 3 | 5 |
| 95 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 3 |
| 96 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 |
| 97 | 4 | 3 | 5 | 4 | 4 | 5 | 5 | 5 |
| 98 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 5 |
| 99 | 5 | 4 | 4 | 4 | 3 | 3 | 4 | 3 |
| 100 | 5 | 3 | 5 | 3 | 3 | 4 | 5 | 5 |

**Lampiran 3: Hasil Uji Validitas dan Reliabilitas**

**Hasil Uji Validitas Variabel Keputusan Pembelian Ulang**

**Correlations**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | | Y.1 | Y.2 | Y.3 | Y.4 | Y.5 | Y.6 | Y.7 | Y.8 | Y.9 | Y.10 | | Y. Total |
| Y.1 | Pearson Correlation | 1 | .716\*\* | 0,220 | .398\* | 0,054 | -0,026 | -0,031 | 0,058 | -0,199 | .370\* | | .496\*\* |
| Sig. (1-tailed) |  | 0,000 | 0,121 | 0,015 | 0,389 | 0,445 | 0,436 | 0,381 | 0,146 | 0,022 | | 0,003 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | | 30 |
| Y.2 | Pearson Correlation | .716\*\* | 1 | .334\* | .345\* | 0,091 | -0,103 | 0,037 | 0,175 | -0,026 | 0,132 | | .511\*\* |
| Sig. (1-tailed) | 0,000 |  | 0,036 | 0,031 | 0,316 | 0,295 | 0,422 | 0,177 | 0,445 | 0,243 | | 0,002 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | | 30 |
| Y.3 | Pearson Correlation | 0,220 | .334\* | 1 | 0,096 | .409\* | 0,252 | 0,208 | 0,211 | 0,282 | 0,179 | | .667\*\* |
| Sig. (1-tailed) | 0,121 | 0,036 |  | 0,307 | 0,012 | 0,089 | 0,135 | 0,132 | 0,066 | 0,172 | | 0,000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | | 30 |
| Y.4 | Pearson Correlation | .398\* | .345\* | 0,096 | 1 | -0,068 | .452\*\* | -0,197 | 0,277 | 0,152 | 0,170 | | .562\*\* |
| Sig. (1-tailed) | 0,015 | 0,031 | 0,307 |  | 0,360 | 0,006 | 0,148 | 0,069 | 0,211 | 0,185 | | 0,001 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | | 30 |
| Y.5 | Pearson Correlation | 0,054 | 0,091 | .409\* | -0,068 | 1 | -0,170 | .386\* | -0,070 | -0,021 | -0,105 | | .309\* |
| Sig. (1-tailed) | 0,389 | 0,316 | 0,012 | 0,360 |  | 0,184 | 0,017 | 0,358 | 0,457 | 0,291 | | 0,048 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | | 30 |
| Y.6 | Pearson Correlation | -0,026 | -0,103 | 0,252 | .452\*\* | -0,170 | 1 | -0,021 | 0,130 | .397\* | -0,165 | | .459\*\* |
| Sig. (1-tailed) | 0,445 | 0,295 | 0,089 | 0,006 | 0,184 |  | 0,455 | 0,247 | 0,015 | 0,191 | | 0,005 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | | 30 |
| Y.7 | Pearson Correlation | -0,031 | 0,037 | 0,208 | -0,197 | .386\* | -0,021 | 1 | .401\* | 0,060 | -0,101 | | .381\* |
| Sig. (1-tailed) | 0,436 | 0,422 | 0,135 | 0,148 | 0,017 | 0,455 |  | 0,014 | 0,376 | 0,298 | | 0,019 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | | 30 |
| Y.8 | Pearson Correlation | 0,058 | 0,175 | 0,211 | 0,277 | -0,070 | 0,130 | .401\* | 1 | 0,253 | 0,282 | | .562\*\* |
| Sig. (1-tailed) | 0,381 | 0,177 | 0,132 | 0,069 | 0,358 | 0,247 | 0,014 |  | 0,089 | 0,065 | | 0,001 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | | 30 |
| Y.9 | Pearson Correlation | -0,199 | -0,026 | 0,282 | 0,152 | -0,021 | .397\* | 0,060 | 0,253 | 1 | 0,014 | | .439\*\* |
| Sig. (1-tailed) | 0,146 | 0,445 | 0,066 | 0,211 | 0,457 | 0,015 | 0,376 | 0,089 |  | 0,471 | | 0,008 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | | 30 |
| Y.10 | Pearson Correlation | .370\* | 0,132 | 0,179 | 0,170 | -0,105 | -0,165 | -0,101 | 0,282 | 0,014 | 1 | | .327\* |
| Sig. (1-tailed) | 0,022 | 0,243 | 0,172 | 0,185 | 0,291 | 0,191 | 0,298 | 0,065 | 0,471 |  | | 0,039 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | | 30 |
| Y. Total | Pearson Correlation | .496\*\* | .511\*\* | .667\*\* | .562\*\* | .309\* | .459\*\* | .381\* | .562\*\* | .439\*\* | .327\* | | 1 |
| Sig. (1-tailed) | 0,003 | 0,002 | 0,000 | 0,001 | 0,048 | 0,005 | 0,019 | 0,001 | 0,008 | 0,039 | |  |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | | 30 |
| \*\*. Correlation is significant at the 0.01 level (1-tailed). | | | | | | | | | | | |
| \*. Correlation is significant at the 0.05 level (1-tailed). | | | | | | | | | | | |

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| **Hasil Uji Validitas Variabel *Personal Selling***  **Correlations** | | | | | | | | | | |
|  | | X1.1 | X1.2 | X1.3 | X1.4 | X1.5 | X1.6 | X1.7 | X1.8 | X.Total |
| X1.1 | Pearson Correlation | 1 | .651\*\* | .497\*\* | -0,005 | 0,109 | 0,209 | 0,139 | 0,198 | .666\*\* |
| Sig. (1-tailed) |  | 0,000 | 0,003 | 0,490 | 0,283 | 0,134 | 0,232 | 0,147 | 0,000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1.2 | Pearson Correlation | .651\*\* | 1 | .541\*\* | 0,081 | 0,145 | 0,280 | 0,115 | 0,251 | .720\*\* |
| Sig. (1-tailed) | 0,000 |  | 0,001 | 0,336 | 0,222 | 0,067 | 0,273 | 0,090 | 0,000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1.3 | Pearson Correlation | .497\*\* | .541\*\* | 1 | 0,122 | 0,216 | 0,091 | 0,046 | .509\*\* | .674\*\* |
| Sig. (1-tailed) | 0,003 | 0,001 |  | 0,260 | 0,126 | 0,316 | 0,405 | 0,002 | 0,000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1.4 | Pearson Correlation | -0,005 | 0,081 | 0,122 | 1 | .429\*\* | 0,155 | .491\*\* | 0,191 | .467\*\* |
| Sig. (1-tailed) | 0,490 | 0,336 | 0,260 |  | 0,009 | 0,206 | 0,003 | 0,156 | 0,005 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1.5 | Pearson Correlation | 0,109 | 0,145 | 0,216 | .429\*\* | 1 | 0,010 | .363\* | 0,253 | .488\*\* |
| Sig. (1-tailed) | 0,283 | 0,222 | 0,126 | 0,009 |  | 0,478 | 0,024 | 0,089 | 0,003 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1.6 | Pearson Correlation | 0,209 | 0,280 | 0,091 | 0,155 | 0,010 | 1 | .333\* | 0,046 | .453\*\* |
| Sig. (1-tailed) | 0,134 | 0,067 | 0,316 | 0,206 | 0,478 |  | 0,036 | 0,404 | 0,006 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1.7 | Pearson Correlation | 0,139 | 0,115 | 0,046 | .491\*\* | .363\* | .333\* | 1 | 0,272 | .554\*\* |
| Sig. (1-tailed) | 0,232 | 0,273 | 0,405 | 0,003 | 0,024 | 0,036 |  | 0,073 | 0,001 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1.8 | Pearson Correlation | 0,198 | 0,251 | .509\*\* | 0,191 | 0,253 | 0,046 | 0,272 | 1 | .587\*\* |
| Sig. (1-tailed) | 0,147 | 0,090 | 0,002 | 0,156 | 0,089 | 0,404 | 0,073 |  | 0,000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X1. Total | Pearson Correlation | .666\*\* | .720\*\* | .674\*\* | .467\*\* | .488\*\* | .453\*\* | .554\*\* | .587\*\* | 1 |
| Sig. (1-tailed) | 0,000 | 0,000 | 0,000 | 0,005 | 0,003 | 0,006 | 0,001 | 0,000 |  |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| \*\*. Correlation is significant at the 0.01 level (1-tailed). | | | | | | | | | | |
| \*. Correlation is significant at the 0.05 level (1-tailed). | | | | | | | | | | |

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| **Hasil Uji Validitas Variabel *Facebook Marketplace***  **Correlations** | | | | | | | | | | | | |
|  | | X2.1 | X2.2 | X2.3 | X2.4 | X2.5 | X2.6 | X2.7 | X2.8 | X2.9 | X2.10 | X. Total |
| X2.1 | Pearson Correlation | 1 | .848\*\* | .467\*\* | 0,211 | 0,240 | .572\*\* | -0,012 | 0,082 | .331\* | .374\* | .729\*\* |
| Sig. (1-tailed) |  | 0,000 | 0,005 | 0,132 | 0,100 | 0,000 | 0,474 | 0,333 | 0,037 | 0,021 | 0,000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.2 | Pearson Correlation | .848\*\* | 1 | .628\*\* | 0,215 | 0,020 | .669\*\* | 0,093 | 0,090 | .439\*\* | .473\*\* | .776\*\* |
| Sig. (1-tailed) | 0,000 |  | 0,000 | 0,127 | 0,459 | 0,000 | 0,312 | 0,317 | 0,008 | 0,004 | 0,000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.3 | Pearson Correlation | .467\*\* | .628\*\* | 1 | 0,120 | 0,177 | .528\*\* | .360\* | 0,117 | .392\* | .466\*\* | .707\*\* |
| Sig. (1-tailed) | 0,005 | 0,000 |  | 0,263 | 0,175 | 0,001 | 0,025 | 0,269 | 0,016 | 0,005 | 0,000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.4 | Pearson Correlation | 0,211 | 0,215 | 0,120 | 1 | .335\* | 0,186 | 0,116 | .355\* | 0,180 | .371\* | .474\*\* |
| Sig. (1-tailed) | 0,132 | 0,127 | 0,263 |  | 0,035 | 0,162 | 0,271 | 0,027 | 0,171 | 0,022 | 0,004 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.5 | Pearson Correlation | 0,240 | 0,020 | 0,177 | .335\* | 1 | 0,083 | .315\* | -0,139 | 0,169 | .306\* | .415\* |
| Sig. (1-tailed) | 0,100 | 0,459 | 0,175 | 0,035 |  | 0,332 | 0,045 | 0,233 | 0,185 | 0,050 | 0,011 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.6 | Pearson Correlation | .572\*\* | .669\*\* | .528\*\* | 0,186 | 0,083 | 1 | 0,213 | 0,137 | .507\*\* | .613\*\* | .749\*\* |
| Sig. (1-tailed) | 0,000 | 0,000 | 0,001 | 0,162 | 0,332 |  | 0,129 | 0,235 | 0,002 | 0,000 | 0,000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.7 | Pearson Correlation | -0,012 | 0,093 | .360\* | 0,116 | .315\* | 0,213 | 1 | -0,043 | .629\*\* | .460\*\* | .479\*\* |
| Sig. (1-tailed) | 0,474 | 0,312 | 0,025 | 0,271 | 0,045 | 0,129 |  | 0,411 | 0,000 | 0,005 | 0,004 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.8 | Pearson Correlation | 0,082 | 0,090 | 0,117 | .355\* | -0,139 | 0,137 | -0,043 | 1 | 0,049 | 0,163 | 0,245 |
| Sig. (1-tailed) | 0,333 | 0,317 | 0,269 | 0,027 | 0,233 | 0,235 | 0,411 |  | 0,399 | 0,195 | 0,096 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.9 | Pearson Correlation | .331\* | .439\*\* | .392\* | 0,180 | 0,169 | .507\*\* | .629\*\* | 0,049 | 1 | .681\*\* | .710\*\* |
| Sig. (1-tailed) | 0,037 | 0,008 | 0,016 | 0,171 | 0,185 | 0,002 | 0,000 | 0,399 |  | 0,000 | 0,000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2.10 | Pearson Correlation | .374\* | .473\*\* | .466\*\* | .371\* | .306\* | .613\*\* | .460\*\* | 0,163 | .681\*\* | 1 | .788\*\* |
| Sig. (1-tailed) | 0,021 | 0,004 | 0,005 | 0,022 | 0,050 | 0,000 | 0,005 | 0,195 | 0,000 |  | 0,000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X2. Total | Pearson Correlation | .729\*\* | .776\*\* | .707\*\* | .474\*\* | .415\* | .749\*\* | .479\*\* | 0,245 | .710\*\* | .788\*\* | 1 |
| Sig. (1-tailed) | 0,000 | 0,000 | 0,000 | 0,004 | 0,011 | 0,000 | 0,004 | 0,096 | 0,000 | 0,000 |  |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| \*\*. Correlation is significant at the 0.01 level (1-tailed). | | | | | | | | | | | | |
| \*. Correlation is significant at the 0.05 level (1-tailed). | | | | | | | | | | | | |

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| **Hasil Uji Validitas Variabel Harga**  **Correlations** | | | | | | | | | | |
|  | | X3.1 | X3.2 | X3.3 | X3.4 | X3.5 | X3.6 | X3.7 | X3.8 | X. Total |
| X3.1 | Pearson Correlation | 1 | .331\* | .387\* | .515\*\* | .430\*\* | .375\* | 0,274 | .391\* | .728\*\* |
| Sig. (1-tailed) |  | 0,037 | 0,017 | 0,002 | 0,009 | 0,021 | 0,071 | 0,016 | 0,000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X3.2 | Pearson Correlation | .331\* | 1 | -0,062 | 0,057 | 0,235 | .307\* | 0,238 | .365\* | .455\*\* |
| Sig. (1-tailed) | 0,037 |  | 0,373 | 0,383 | 0,106 | 0,050 | 0,102 | 0,024 | 0,006 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X3.3 | Pearson Correlation | .387\* | -0,062 | 1 | .540\*\* | 0,284 | 0,139 | .324\* | .340\* | .573\*\* |
| Sig. (1-tailed) | 0,017 | 0,373 |  | 0,001 | 0,064 | 0,232 | 0,040 | 0,033 | 0,000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X3.4 | Pearson Correlation | .515\*\* | 0,057 | .540\*\* | 1 | 0,228 | .420\* | 0,198 | .488\*\* | .677\*\* |
| Sig. (1-tailed) | 0,002 | 0,383 | 0,001 |  | 0,113 | 0,011 | 0,147 | 0,003 | 0,000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X3.5 | Pearson Correlation | .430\*\* | 0,235 | 0,284 | 0,228 | 1 | .635\*\* | .411\* | .695\*\* | .749\*\* |
| Sig. (1-tailed) | 0,009 | 0,106 | 0,064 | 0,113 |  | 0,000 | 0,012 | 0,000 | 0,000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X3.6 | Pearson Correlation | .375\* | .307\* | 0,139 | .420\* | .635\*\* | 1 | 0,230 | .630\*\* | .711\*\* |
| Sig. (1-tailed) | 0,021 | 0,050 | 0,232 | 0,011 | 0,000 |  | 0,111 | 0,000 | 0,000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X3.7 | Pearson Correlation | 0,274 | 0,238 | .324\* | 0,198 | .411\* | 0,230 | 1 | 0,202 | .526\*\* |
| Sig. (1-tailed) | 0,071 | 0,102 | 0,040 | 0,147 | 0,012 | 0,111 |  | 0,143 | 0,001 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X3.8 | Pearson Correlation | .391\* | .365\* | .340\* | .488\*\* | .695\*\* | .630\*\* | 0,202 | 1 | .792\*\* |
| Sig. (1-tailed) | 0,016 | 0,024 | 0,033 | 0,003 | 0,000 | 0,000 | 0,143 |  | 0,000 |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| X.Total | Pearson Correlation | .728\*\* | .455\*\* | .573\*\* | .677\*\* | .749\*\* | .711\*\* | .526\*\* | .792\*\* | 1 |
| Sig. (1-tailed) | 0,000 | 0,006 | 0,000 | 0,000 | 0,000 | 0,000 | 0,001 | 0,000 |  |
| N | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 | 30 |
| \*. Correlation is significant at the 0.05 level (1-tailed). | | | | | | | | | | |
| \*\*. Correlation is significant at the 0.01 level (1-tailed). | | | | | | | | | | |

**Hasil Uji Reliabilitas Variabel Keputusan Pembelian Ulang**

|  |  |
| --- | --- |
| **Reliability Statistics** | |
| Cronbach's Alpha | N of Items |
| .695 | 11 |

**Hasil Uji Reliabilitas Variabel *Personal Selling***

|  |  |
| --- | --- |
| **Reliability Statistics** | |
| Cronbach's Alpha | N of Items |
| .740 | 9 |

**Hasil Uji Reliabilitas Variabel *Facebook Marketplace***

|  |  |
| --- | --- |
| **Reliability Statistics** | |
| Cronbach's Alpha | N of Items |
| .753 | 11 |

**Hasil Uji Variabel Harga**

|  |  |
| --- | --- |
| **Reliability Statistics** | |
| Cronbach's Alpha | N of Items |
| .762 | 9 |

**Lampiran 4: Transformasi MSI**

1. **Data Interval Keputusan Pembelian Ulang**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Succesive Interval** | | |  |  |  |  |  |  |
| **Y.1** | **Y.2** | **Y.3** | **Y.4** | **Y.5** | **Y.6** | **Y.7** | **Y.8** | Total |
| 2,448 | 2,692 | 3,474 | 4,008 | 4,539 | 3,263 | 2,521 | 5,011 | 28 |
| 3,219 | 3,620 | 2,461 | 4,008 | 3,477 | 2,130 | 3,598 | 5,011 | 28 |
| 3,219 | 3,620 | 3,474 | 4,008 | 4,539 | 2,130 | 3,598 | 3,760 | 28 |
| 3,219 | 3,620 | 3,474 | 5,255 | 3,477 | 1,000 | 3,598 | 3,760 | 27 |
| 3,219 | 3,620 | 4,646 | 4,008 | 4,539 | 4,527 | 3,598 | 5,011 | 33 |
| 3,219 | 2,692 | 2,461 | 4,008 | 2,653 | 1,000 | 1,681 | 2,743 | 20 |
| 3,219 | 2,692 | 3,474 | 4,008 | 4,539 | 2,130 | 3,598 | 5,011 | 29 |
| 4,292 | 3,620 | 3,474 | 2,726 | 4,539 | 2,130 | 2,521 | 3,760 | 27 |
| 4,292 | 4,767 | 3,474 | 5,255 | 3,477 | 2,130 | 4,867 | 5,011 | 33 |
| 3,219 | 3,620 | 3,474 | 4,008 | 3,477 | 2,130 | 3,598 | 3,760 | 27 |
| 3,219 | 3,620 | 2,461 | 4,008 | 3,477 | 2,130 | 3,598 | 2,743 | 25 |
| 3,219 | 3,620 | 3,474 | 2,726 | 2,653 | 3,263 | 3,598 | 3,760 | 26 |
| 4,292 | 3,620 | 3,474 | 2,726 | 2,653 | 4,527 | 3,598 | 2,743 | 28 |
| 2,448 | 2,692 | 2,461 | 2,726 | 2,653 | 3,263 | 3,598 | 2,743 | 23 |
| 2,448 | 3,620 | 3,474 | 2,726 | 3,477 | 3,263 | 3,598 | 3,760 | 26 |
| 2,448 | 2,692 | 3,474 | 2,726 | 3,477 | 3,263 | 3,598 | 3,760 | 25 |
| 4,292 | 4,767 | 4,646 | 5,255 | 3,477 | 3,263 | 3,598 | 3,760 | 33 |
| 4,292 | 3,620 | 3,474 | 4,008 | 2,653 | 3,263 | 3,598 | 1,922 | 27 |
| 3,219 | 3,620 | 2,461 | 2,726 | 1,863 | 3,263 | 2,521 | 3,760 | 23 |
| 3,219 | 3,620 | 2,461 | 4,008 | 1,863 | 3,263 | 3,598 | 2,743 | 25 |
| 3,219 | 3,620 | 3,474 | 2,726 | 1,863 | 2,130 | 2,521 | 3,760 | 23 |
| 4,292 | 4,767 | 4,646 | 2,726 | 1,863 | 2,130 | 2,521 | 3,760 | 27 |
| 2,448 | 2,692 | 2,461 | 2,726 | 2,653 | 2,130 | 2,521 | 3,760 | 21 |
| 4,292 | 3,620 | 3,474 | 4,008 | 2,653 | 3,263 | 4,867 | 3,760 | 30 |
| 3,219 | 3,620 | 4,646 | 4,008 | 3,477 | 3,263 | 3,598 | 3,760 | 30 |
| 2,448 | 3,620 | 3,474 | 2,726 | 2,653 | 3,263 | 3,598 | 3,760 | 26 |
| 2,448 | 2,692 | 3,474 | 2,726 | 1,863 | 3,263 | 4,867 | 5,011 | 26 |
| 2,448 | 2,692 | 4,646 | 2,726 | 3,477 | 2,130 | 3,598 | 3,760 | 25 |
| 3,219 | 3,620 | 3,474 | 2,726 | 1,863 | 1,000 | 2,521 | 2,743 | 21 |
| 3,219 | 3,620 | 3,474 | 2,726 | 1,863 | 3,263 | 3,598 | 3,760 | 26 |
| 3,219 | 3,620 | 3,474 | 2,726 | 3,477 | 3,263 | 3,598 | 3,760 | 27 |
| 3,219 | 3,620 | 3,474 | 4,008 | 2,653 | 3,263 | 3,598 | 3,760 | 28 |
| 2,448 | 3,620 | 4,646 | 4,008 | 1,863 | 3,263 | 4,867 | 1,922 | 27 |
| 1,000 | 4,767 | 4,646 | 4,008 | 4,539 | 3,263 | 4,867 | 5,011 | 32 |
| 3,219 | 3,620 | 3,474 | 2,726 | 3,477 | 3,263 | 2,521 | 2,743 | 25 |
| 3,219 | 3,620 | 3,474 | 4,008 | 3,477 | 3,263 | 2,521 | 3,760 | 27 |
| 3,219 | 1,870 | 2,461 | 2,726 | 2,653 | 3,263 | 1,681 | 2,743 | 21 |
| 4,292 | 3,620 | 4,646 | 4,008 | 4,539 | 4,527 | 4,867 | 5,011 | 36 |
| 4,292 | 3,620 | 4,646 | 4,008 | 3,477 | 3,263 | 4,867 | 5,011 | 33 |
| 4,292 | 2,692 | 3,474 | 4,008 | 2,653 | 4,527 | 4,867 | 3,760 | 30 |
| 3,219 | 3,620 | 3,474 | 2,726 | 3,477 | 3,263 | 3,598 | 5,011 | 28 |
| 3,219 | 3,620 | 4,646 | 4,008 | 4,539 | 4,527 | 4,867 | 5,011 | 34 |
| 1,000 | 1,000 | 2,461 | 1,000 | 3,477 | 3,263 | 3,598 | 1,000 | 17 |
| 1,000 | 1,000 | 1,000 | 4,008 | 1,000 | 3,263 | 1,000 | 3,760 | 16 |
| 3,219 | 4,767 | 4,646 | 4,008 | 4,539 | 2,130 | 3,598 | 5,011 | 32 |
| 2,448 | 4,767 | 3,474 | 2,726 | 4,539 | 3,263 | 4,867 | 2,743 | 29 |
| 1,000 | 2,692 | 2,461 | 4,008 | 1,000 | 3,263 | 2,521 | 3,760 | 21 |
| 4,292 | 4,767 | 4,646 | 4,008 | 4,539 | 3,263 | 4,867 | 2,743 | 33 |
| 4,292 | 4,767 | 4,646 | 5,255 | 4,539 | 4,527 | 4,867 | 3,760 | 37 |
| 4,292 | 4,767 | 4,646 | 4,008 | 4,539 | 4,527 | 4,867 | 5,011 | 37 |
| 4,292 | 4,767 | 4,646 | 5,255 | 4,539 | 4,527 | 4,867 | 3,760 | 37 |
| 4,292 | 4,767 | 4,646 | 5,255 | 4,539 | 4,527 | 4,867 | 5,011 | 38 |
| 4,292 | 4,767 | 4,646 | 5,255 | 4,539 | 3,263 | 3,598 | 5,011 | 35 |
| 2,448 | 4,767 | 3,474 | 2,726 | 1,863 | 4,527 | 2,521 | 3,760 | 26 |
| 4,292 | 4,767 | 4,646 | 5,255 | 4,539 | 4,527 | 4,867 | 3,760 | 37 |
| 4,292 | 4,767 | 4,646 | 5,255 | 4,539 | 4,527 | 3,598 | 5,011 | 37 |
| 4,292 | 4,767 | 4,646 | 5,255 | 3,477 | 4,527 | 4,867 | 5,011 | 37 |
| 4,292 | 4,767 | 4,646 | 5,255 | 4,539 | 4,527 | 4,867 | 5,011 | 38 |
| 4,292 | 4,767 | 4,646 | 5,255 | 4,539 | 4,527 | 4,867 | 3,760 | 37 |
| 3,219 | 3,620 | 4,646 | 4,008 | 4,539 | 2,130 | 4,867 | 3,760 | 31 |
| 4,292 | 3,620 | 3,474 | 2,726 | 3,477 | 2,130 | 3,598 | 3,760 | 27 |
| 4,292 | 4,767 | 3,474 | 5,255 | 3,477 | 3,263 | 4,867 | 5,011 | 34 |
| 1,761 | 1,870 | 2,461 | 4,008 | 2,653 | 3,263 | 4,867 | 3,760 | 25 |
| 1,761 | 1,870 | 1,597 | 2,726 | 2,653 | 2,130 | 3,598 | 1,922 | 18 |
| 3,219 | 3,620 | 3,474 | 4,008 | 3,477 | 3,263 | 3,598 | 3,760 | 28 |
| 2,448 | 2,692 | 3,474 | 2,726 | 3,477 | 3,263 | 3,598 | 3,760 | 25 |
| 2,448 | 2,692 | 2,461 | 4,008 | 3,477 | 3,263 | 2,521 | 2,743 | 24 |
| 2,448 | 2,692 | 3,474 | 2,726 | 3,477 | 3,263 | 3,598 | 3,760 | 25 |
| 2,448 | 2,692 | 2,461 | 4,008 | 2,653 | 3,263 | 3,598 | 3,760 | 25 |
| 1,761 | 1,870 | 2,461 | 4,008 | 2,653 | 2,130 | 3,598 | 2,743 | 21 |
| 1,761 | 1,870 | 1,597 | 4,008 | 1,863 | 1,000 | 3,598 | 1,922 | 18 |
| 1,761 | 1,870 | 2,461 | 4,008 | 2,653 | 3,263 | 3,598 | 3,760 | 23 |
| 1,761 | 1,870 | 2,461 | 4,008 | 2,653 | 3,263 | 3,598 | 3,760 | 23 |
| 2,448 | 2,692 | 3,474 | 4,008 | 2,653 | 2,130 | 2,521 | 2,743 | 23 |
| 3,219 | 3,620 | 3,474 | 4,008 | 3,477 | 3,263 | 3,598 | 3,760 | 28 |
| 3,219 | 3,620 | 3,474 | 4,008 | 3,477 | 3,263 | 3,598 | 3,760 | 28 |
| 1,761 | 2,692 | 2,461 | 4,008 | 2,653 | 2,130 | 3,598 | 2,743 | 22 |
| 2,448 | 2,692 | 2,461 | 4,008 | 3,477 | 3,263 | 3,598 | 2,743 | 25 |
| 3,219 | 3,620 | 3,474 | 2,726 | 3,477 | 3,263 | 3,598 | 3,760 | 27 |
| 2,448 | 2,692 | 2,461 | 2,726 | 2,653 | 2,130 | 3,598 | 2,743 | 21 |
| 2,448 | 2,692 | 2,461 | 2,726 | 2,653 | 3,263 | 3,598 | 3,760 | 24 |
| 4,292 | 2,692 | 2,461 | 2,726 | 2,653 | 2,130 | 2,521 | 2,743 | 22 |
| 3,219 | 3,620 | 4,646 | 4,008 | 4,539 | 2,130 | 4,867 | 3,760 | 31 |
| 4,292 | 3,620 | 3,474 | 2,726 | 3,477 | 2,130 | 3,598 | 3,760 | 27 |
| 4,292 | 4,767 | 3,474 | 5,255 | 3,477 | 3,263 | 4,867 | 5,011 | 34 |
| 1,761 | 1,870 | 2,461 | 4,008 | 2,653 | 3,263 | 4,867 | 3,760 | 25 |
| 1,761 | 1,870 | 1,597 | 2,726 | 2,653 | 2,130 | 3,598 | 1,922 | 18 |
| 2,448 | 2,692 | 2,461 | 2,726 | 3,477 | 3,263 | 1,681 | 3,760 | 23 |
| 3,219 | 2,692 | 3,474 | 2,726 | 4,539 | 3,263 | 4,867 | 3,760 | 29 |
| 4,292 | 3,620 | 3,474 | 4,008 | 1,000 | 4,527 | 3,598 | 1,922 | 26 |
| 3,219 | 2,692 | 2,461 | 4,008 | 3,477 | 2,130 | 4,867 | 2,743 | 26 |
| 3,219 | 2,692 | 3,474 | 2,726 | 3,477 | 3,263 | 2,521 | 3,760 | 25 |
| 4,292 | 3,620 | 4,646 | 4,008 | 4,539 | 3,263 | 2,521 | 2,743 | 30 |
| 2,448 | 3,620 | 1,000 | 4,008 | 4,539 | 4,527 | 2,521 | 1,922 | 25 |
| 2,448 | 2,692 | 2,461 | 2,726 | 2,653 | 2,130 | 2,521 | 2,743 | 20 |
| 4,292 | 4,767 | 4,646 | 2,726 | 2,653 | 4,527 | 4,867 | 5,011 | 33 |
| 2,448 | 3,620 | 3,474 | 2,726 | 2,653 | 4,527 | 3,598 | 3,760 | 27 |
| 4,292 | 3,620 | 4,646 | 4,008 | 3,477 | 4,527 | 3,598 | 5,011 | 33 |
| 3,219 | 2,692 | 2,461 | 4,008 | 3,477 | 3,263 | 2,521 | 2,743 | 24 |
| 4,292 | 4,767 | 3,474 | 2,726 | 1,863 | 4,527 | 3,598 | 3,760 | 29 |

1. **Data Interval *Personal Selling***

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Succesive Interval** | | | | |  |  |  |  |
| **X1.1** | **X1.2** | **X1.3** | **X1.4** | **X1.5** | **X1.6** | **X1.7** | **X1.8** | Total |
| 1,000 | 1,922 | 2,622 | 3,490 | 2,683 | 2,720 | 3,545 | 3,558 | 22 |
| 3,701 | 4,913 | 4,961 | 3,490 | 2,683 | 4,003 | 3,545 | 4,824 | 32 |
| 3,701 | 4,913 | 4,961 | 3,490 | 3,846 | 2,720 | 3,545 | 4,824 | 32 |
| 4,849 | 4,913 | 4,961 | 3,490 | 3,846 | 1,596 | 3,545 | 4,824 | 32 |
| 4,849 | 3,770 | 4,961 | 4,821 | 3,846 | 4,003 | 4,879 | 4,824 | 36 |
| 4,849 | 4,913 | 4,961 | 2,250 | 1,793 | 4,003 | 2,327 | 2,559 | 28 |
| 4,849 | 4,913 | 4,961 | 3,490 | 3,846 | 5,375 | 4,879 | 4,824 | 37 |
| 3,701 | 3,770 | 2,622 | 2,250 | 2,683 | 2,720 | 2,327 | 2,559 | 23 |
| 3,701 | 4,913 | 4,961 | 3,490 | 3,846 | 2,720 | 3,545 | 4,824 | 32 |
| 3,701 | 4,913 | 4,961 | 3,490 | 3,846 | 4,003 | 3,545 | 4,824 | 33 |
| 3,701 | 4,913 | 3,719 | 3,490 | 3,846 | 4,003 | 4,879 | 4,824 | 33 |
| 3,701 | 3,770 | 4,961 | 4,821 | 3,846 | 2,720 | 2,327 | 3,558 | 30 |
| 3,701 | 2,828 | 3,719 | 2,250 | 2,683 | 2,720 | 3,545 | 3,558 | 25 |
| 3,701 | 3,770 | 3,719 | 3,490 | 3,846 | 4,003 | 3,545 | 3,558 | 30 |
| 3,701 | 3,770 | 3,719 | 3,490 | 3,846 | 4,003 | 3,545 | 3,558 | 30 |
| 2,698 | 2,828 | 3,719 | 3,490 | 2,683 | 2,720 | 3,545 | 4,824 | 27 |
| 3,701 | 3,770 | 3,719 | 4,821 | 3,846 | 4,003 | 4,879 | 4,824 | 34 |
| 4,849 | 4,913 | 3,719 | 3,490 | 3,846 | 4,003 | 3,545 | 3,558 | 32 |
| 3,701 | 3,770 | 3,719 | 2,250 | 2,683 | 4,003 | 2,327 | 4,824 | 27 |
| 2,698 | 3,770 | 3,719 | 3,490 | 3,846 | 4,003 | 3,545 | 3,558 | 29 |
| 4,849 | 4,913 | 3,719 | 3,490 | 3,846 | 2,720 | 3,545 | 3,558 | 31 |
| 3,701 | 3,770 | 3,719 | 3,490 | 3,846 | 2,720 | 4,879 | 3,558 | 30 |
| 3,701 | 2,828 | 3,719 | 2,250 | 3,846 | 2,720 | 3,545 | 3,558 | 26 |
| 3,701 | 3,770 | 4,961 | 3,490 | 3,846 | 4,003 | 4,879 | 3,558 | 32 |
| 3,701 | 3,770 | 3,719 | 3,490 | 3,846 | 4,003 | 3,545 | 3,558 | 30 |
| 2,698 | 2,828 | 3,719 | 3,490 | 3,846 | 2,720 | 2,327 | 3,558 | 25 |
| 2,698 | 4,913 | 3,719 | 3,490 | 3,846 | 4,003 | 3,545 | 2,559 | 29 |
| 3,701 | 3,770 | 2,622 | 4,821 | 2,683 | 4,003 | 4,879 | 2,559 | 29 |
| 2,698 | 2,828 | 3,719 | 3,490 | 3,846 | 2,720 | 3,545 | 2,559 | 25 |
| 3,701 | 2,828 | 3,719 | 3,490 | 3,846 | 4,003 | 3,545 | 3,558 | 29 |
| 2,698 | 2,828 | 3,719 | 3,490 | 3,846 | 4,003 | 3,545 | 3,558 | 28 |
| 2,698 | 2,828 | 3,719 | 3,490 | 3,846 | 4,003 | 3,545 | 3,558 | 28 |
| 3,701 | 3,770 | 3,719 | 3,490 | 3,846 | 4,003 | 3,545 | 3,558 | 30 |
| 4,849 | 2,828 | 4,961 | 4,821 | 5,225 | 5,375 | 4,879 | 3,558 | 36 |
| 3,701 | 2,828 | 3,719 | 3,490 | 3,846 | 5,375 | 3,545 | 3,558 | 30 |
| 3,701 | 3,770 | 3,719 | 3,490 | 1,000 | 4,003 | 3,545 | 3,558 | 27 |
| 2,698 | 3,770 | 2,622 | 2,250 | 2,683 | 2,720 | 2,327 | 1,816 | 21 |
| 4,849 | 4,913 | 4,961 | 4,821 | 3,846 | 4,003 | 4,879 | 4,824 | 37 |
| 4,849 | 4,913 | 4,961 | 4,821 | 3,846 | 5,375 | 4,879 | 4,824 | 38 |
| 4,849 | 4,913 | 3,719 | 3,490 | 5,225 | 2,720 | 4,879 | 3,558 | 33 |
| 3,701 | 3,770 | 3,719 | 3,490 | 3,846 | 5,375 | 3,545 | 3,558 | 31 |
| 4,849 | 4,913 | 3,719 | 4,821 | 5,225 | 4,003 | 3,545 | 3,558 | 35 |
| 1,000 | 3,770 | 1,000 | 1,000 | 3,846 | 4,003 | 1,000 | 3,558 | 19 |
| 2,698 | 1,000 | 3,719 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 12 |
| 2,698 | 3,770 | 3,719 | 4,821 | 3,846 | 4,003 | 2,327 | 4,824 | 30 |
| 2,698 | 4,913 | 3,719 | 3,490 | 3,846 | 4,003 | 3,545 | 3,558 | 30 |
| 2,698 | 3,770 | 4,961 | 2,250 | 3,846 | 5,375 | 4,879 | 4,824 | 33 |
| 2,698 | 3,770 | 4,961 | 4,821 | 3,846 | 4,003 | 2,327 | 3,558 | 30 |
| 3,701 | 4,913 | 4,961 | 3,490 | 5,225 | 5,375 | 4,879 | 4,824 | 37 |
| 3,701 | 3,770 | 3,719 | 4,821 | 3,846 | 2,720 | 2,327 | 3,558 | 28 |
| 4,849 | 3,770 | 2,622 | 4,821 | 3,846 | 4,003 | 2,327 | 4,824 | 31 |
| 2,698 | 4,913 | 2,622 | 4,821 | 3,846 | 2,720 | 2,327 | 4,824 | 29 |
| 2,698 | 2,828 | 2,622 | 3,490 | 3,846 | 4,003 | 3,545 | 4,824 | 28 |
| 4,849 | 4,913 | 4,961 | 4,821 | 3,846 | 4,003 | 3,545 | 3,558 | 34 |
| 3,701 | 4,913 | 4,961 | 3,490 | 3,846 | 2,720 | 3,545 | 3,558 | 31 |
| 3,701 | 3,770 | 2,622 | 2,250 | 3,846 | 4,003 | 2,327 | 3,558 | 26 |
| 2,698 | 3,770 | 2,622 | 2,250 | 2,683 | 4,003 | 3,545 | 3,558 | 25 |
| 3,701 | 3,770 | 2,622 | 3,490 | 5,225 | 4,003 | 3,545 | 2,559 | 29 |
| 2,698 | 2,828 | 3,719 | 2,250 | 5,225 | 2,720 | 3,545 | 4,824 | 28 |
| 3,701 | 3,770 | 4,961 | 3,490 | 2,683 | 5,375 | 2,327 | 1,816 | 28 |
| 4,849 | 3,770 | 3,719 | 2,250 | 2,683 | 4,003 | 2,327 | 3,558 | 27 |
| 4,849 | 4,913 | 3,719 | 4,821 | 1,793 | 4,003 | 3,545 | 3,558 | 31 |
| 1,793 | 1,922 | 2,622 | 3,490 | 2,683 | 2,720 | 3,545 | 3,558 | 22 |
| 1,793 | 1,922 | 1,681 | 2,250 | 2,683 | 2,720 | 2,327 | 4,824 | 20 |
| 3,701 | 3,770 | 3,719 | 3,490 | 3,846 | 4,003 | 3,545 | 2,559 | 29 |
| 2,698 | 2,828 | 3,719 | 2,250 | 2,683 | 4,003 | 3,545 | 4,824 | 27 |
| 2,698 | 2,828 | 2,622 | 3,490 | 2,683 | 4,003 | 3,545 | 2,559 | 24 |
| 2,698 | 2,828 | 3,719 | 2,250 | 2,683 | 4,003 | 3,545 | 3,558 | 25 |
| 2,698 | 2,828 | 2,622 | 3,490 | 2,683 | 2,720 | 3,545 | 3,558 | 24 |
| 1,793 | 1,922 | 2,622 | 3,490 | 2,683 | 2,720 | 2,327 | 4,824 | 22 |
| 1,793 | 1,922 | 1,681 | 3,490 | 1,793 | 1,596 | 1,459 | 3,558 | 17 |
| 1,793 | 1,922 | 2,622 | 3,490 | 3,846 | 2,720 | 3,545 | 1,816 | 22 |
| 1,793 | 1,922 | 2,622 | 3,490 | 3,846 | 2,720 | 3,545 | 3,558 | 23 |
| 2,698 | 2,828 | 3,719 | 3,490 | 2,683 | 2,720 | 2,327 | 3,558 | 24 |
| 3,701 | 3,770 | 3,719 | 3,490 | 2,683 | 4,003 | 3,545 | 2,559 | 27 |
| 3,701 | 3,770 | 3,719 | 3,490 | 3,846 | 4,003 | 3,545 | 3,558 | 30 |
| 1,793 | 2,828 | 2,622 | 3,490 | 1,793 | 2,720 | 2,327 | 3,558 | 21 |
| 2,698 | 2,828 | 2,622 | 3,490 | 2,683 | 4,003 | 3,545 | 2,559 | 24 |
| 3,701 | 3,770 | 3,719 | 2,250 | 1,793 | 4,003 | 3,545 | 1,816 | 25 |
| 2,698 | 2,828 | 2,622 | 2,250 | 1,793 | 2,720 | 2,327 | 3,558 | 21 |
| 2,698 | 2,828 | 2,622 | 2,250 | 2,683 | 2,720 | 3,545 | 3,558 | 23 |
| 2,698 | 2,828 | 2,622 | 2,250 | 2,683 | 4,003 | 3,545 | 3,558 | 24 |
| 2,698 | 2,828 | 3,719 | 3,490 | 3,846 | 4,003 | 3,545 | 2,559 | 27 |
| 3,701 | 4,913 | 4,961 | 4,821 | 3,846 | 4,003 | 2,327 | 4,824 | 33 |
| 4,849 | 4,913 | 3,719 | 4,821 | 5,225 | 4,003 | 3,545 | 3,558 | 35 |
| 2,698 | 3,770 | 4,961 | 2,250 | 3,846 | 4,003 | 4,879 | 2,559 | 29 |
| 3,701 | 4,913 | 4,961 | 3,490 | 3,846 | 4,003 | 4,879 | 4,824 | 35 |
| 3,701 | 3,770 | 3,719 | 2,250 | 2,683 | 2,720 | 2,327 | 2,559 | 24 |
| 2,698 | 3,770 | 3,719 | 3,490 | 2,683 | 4,003 | 3,545 | 3,558 | 27 |
| 4,849 | 3,770 | 3,719 | 3,490 | 2,683 | 4,003 | 4,879 | 1,816 | 29 |
| 2,698 | 2,828 | 3,719 | 3,490 | 1,793 | 2,720 | 2,327 | 3,558 | 23 |
| 3,701 | 3,770 | 3,719 | 3,490 | 3,846 | 4,003 | 3,545 | 3,558 | 30 |
| 3,701 | 3,770 | 3,719 | 4,821 | 2,683 | 4,003 | 3,545 | 2,559 | 29 |
| 3,701 | 4,913 | 2,622 | 2,250 | 3,846 | 5,375 | 2,327 | 4,824 | 30 |
| 2,698 | 2,828 | 2,622 | 2,250 | 2,683 | 2,720 | 2,327 | 2,559 | 21 |
| 4,849 | 3,770 | 4,961 | 4,821 | 5,225 | 4,003 | 3,545 | 4,824 | 36 |
| 3,701 | 3,770 | 2,622 | 3,490 | 3,846 | 5,375 | 4,879 | 4,824 | 33 |
| 3,701 | 4,913 | 4,961 | 4,821 | 5,225 | 5,375 | 3,545 | 4,824 | 37 |
| 3,701 | 3,770 | 3,719 | 3,490 | 2,683 | 2,720 | 3,545 | 2,559 | 26 |
| 4,849 | 2,828 | 1,681 | 2,250 | 2,683 | 4,003 | 4,879 | 4,824 | 28 |

1. **Data Interval *Facebook Marketplace***

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Succesive Interval** | | | | | |  |  |  |  |
| **X2.1** | **X2.2** | **X2.3** | **X2.4** | **X2.5** | **X2.6** | **X2.7** | **X2.9** | **X2.10** | **Total** |
| 5,420 | 4,295 | 3,622 | 4,879 | 5,220 | 2,863 | 2,232 | 1,704 | 3,679 | 34 |
| 4,266 | 5,420 | 3,622 | 2,312 | 3,256 | 4,048 | 2,232 | 3,611 | 3,679 | 32 |
| 4,266 | 4,295 | 3,622 | 3,558 | 3,256 | 4,048 | 3,491 | 3,611 | 5,123 | 35 |
| 4,266 | 4,295 | 4,822 | 4,879 | 4,221 | 5,255 | 3,491 | 3,611 | 5,123 | 40 |
| 3,248 | 3,259 | 3,622 | 3,558 | 5,220 | 2,863 | 4,858 | 4,879 | 3,679 | 35 |
| 3,248 | 3,259 | 2,541 | 2,312 | 3,256 | 4,048 | 2,232 | 2,528 | 3,679 | 27 |
| 5,420 | 4,295 | 1,656 | 4,879 | 4,221 | 5,255 | 2,232 | 4,879 | 5,123 | 38 |
| 5,420 | 3,259 | 2,541 | 2,312 | 4,221 | 2,863 | 2,232 | 2,528 | 2,494 | 28 |
| 4,266 | 4,295 | 4,822 | 3,558 | 3,256 | 5,255 | 2,232 | 3,611 | 3,679 | 35 |
| 5,420 | 4,295 | 3,622 | 2,312 | 3,256 | 4,048 | 2,232 | 3,611 | 3,679 | 32 |
| 5,420 | 5,420 | 3,622 | 4,879 | 2,158 | 4,048 | 3,491 | 4,879 | 3,679 | 38 |
| 2,221 | 2,190 | 2,541 | 3,558 | 3,256 | 2,863 | 3,491 | 3,611 | 3,679 | 27 |
| 2,221 | 2,190 | 1,656 | 2,312 | 3,256 | 2,863 | 2,232 | 1,704 | 1,816 | 20 |
| 4,266 | 4,295 | 3,622 | 3,558 | 4,221 | 4,048 | 3,491 | 3,611 | 3,679 | 35 |
| 3,248 | 3,259 | 3,622 | 2,312 | 3,256 | 4,048 | 3,491 | 3,611 | 3,679 | 31 |
| 3,248 | 3,259 | 2,541 | 3,558 | 3,256 | 4,048 | 3,491 | 2,528 | 3,679 | 30 |
| 3,248 | 3,259 | 3,622 | 2,312 | 3,256 | 4,048 | 3,491 | 3,611 | 3,679 | 31 |
| 3,248 | 3,259 | 2,541 | 3,558 | 3,256 | 2,863 | 3,491 | 3,611 | 3,679 | 30 |
| 2,221 | 2,190 | 2,541 | 3,558 | 3,256 | 2,863 | 2,232 | 2,528 | 3,679 | 25 |
| 2,221 | 2,190 | 1,656 | 3,558 | 2,158 | 1,681 | 1,000 | 1,704 | 1,816 | 18 |
| 2,221 | 2,190 | 2,541 | 3,558 | 4,221 | 2,863 | 3,491 | 3,611 | 3,679 | 28 |
| 2,221 | 2,190 | 2,541 | 3,558 | 4,221 | 2,863 | 3,491 | 3,611 | 3,679 | 28 |
| 3,248 | 3,259 | 3,622 | 3,558 | 3,256 | 2,863 | 2,232 | 2,528 | 2,494 | 27 |
| 4,266 | 4,295 | 3,622 | 3,558 | 3,256 | 4,048 | 3,491 | 3,611 | 3,679 | 34 |
| 4,266 | 4,295 | 3,622 | 3,558 | 4,221 | 4,048 | 3,491 | 3,611 | 3,679 | 35 |
| 2,221 | 3,259 | 2,541 | 3,558 | 2,158 | 2,863 | 2,232 | 2,528 | 3,679 | 25 |
| 3,248 | 3,259 | 2,541 | 3,558 | 3,256 | 4,048 | 3,491 | 2,528 | 2,494 | 28 |
| 4,266 | 4,295 | 3,622 | 2,312 | 2,158 | 4,048 | 3,491 | 3,611 | 3,679 | 31 |
| 3,248 | 3,259 | 2,541 | 2,312 | 2,158 | 2,863 | 2,232 | 2,528 | 2,494 | 24 |
| 3,248 | 3,259 | 2,541 | 2,312 | 3,256 | 2,863 | 3,491 | 3,611 | 3,679 | 28 |
| 4,266 | 3,259 | 2,541 | 2,312 | 2,158 | 2,863 | 3,491 | 3,611 | 3,679 | 28 |
| 3,248 | 3,259 | 3,622 | 3,558 | 4,221 | 4,048 | 3,491 | 3,611 | 3,679 | 33 |
| 4,266 | 4,295 | 4,822 | 3,558 | 4,221 | 4,048 | 3,491 | 3,611 | 3,679 | 36 |
| 3,248 | 3,259 | 3,622 | 4,879 | 4,221 | 4,048 | 3,491 | 4,879 | 5,123 | 37 |
| 3,248 | 4,295 | 3,622 | 3,558 | 3,256 | 2,863 | 3,491 | 3,611 | 2,494 | 30 |
| 4,266 | 4,295 | 1,000 | 3,558 | 3,256 | 4,048 | 3,491 | 3,611 | 3,679 | 31 |
| 2,221 | 2,190 | 1,656 | 1,000 | 2,158 | 1,681 | 1,000 | 2,528 | 1,816 | 16 |
| 5,420 | 5,420 | 3,622 | 4,879 | 4,221 | 5,255 | 4,858 | 4,879 | 5,123 | 44 |
| 3,248 | 4,295 | 3,622 | 4,879 | 3,256 | 4,048 | 4,858 | 3,611 | 5,123 | 37 |
| 4,266 | 5,420 | 3,622 | 4,879 | 4,221 | 5,255 | 3,491 | 3,611 | 5,123 | 40 |
| 4,266 | 4,295 | 3,622 | 3,558 | 4,221 | 4,048 | 3,491 | 3,611 | 3,679 | 35 |
| 3,248 | 3,259 | 2,541 | 3,558 | 3,256 | 2,863 | 3,491 | 3,611 | 3,679 | 30 |
| 1,000 | 4,295 | 3,622 | 3,558 | 4,221 | 1,000 | 3,491 | 1,000 | 3,679 | 26 |
| 4,266 | 1,000 | 3,622 | 2,312 | 1,000 | 2,863 | 2,232 | 1,000 | 1,000 | 19 |
| 3,248 | 4,295 | 4,822 | 4,879 | 4,221 | 5,255 | 3,491 | 4,879 | 5,123 | 40 |
| 4,266 | 5,420 | 3,622 | 4,879 | 3,256 | 4,048 | 3,491 | 3,611 | 3,679 | 36 |
| 3,248 | 5,420 | 3,622 | 3,558 | 5,220 | 5,255 | 2,232 | 4,879 | 3,679 | 37 |
| 5,420 | 4,295 | 4,822 | 3,558 | 3,256 | 2,863 | 4,858 | 3,611 | 3,679 | 36 |
| 5,420 | 4,295 | 4,822 | 4,879 | 5,220 | 4,048 | 4,858 | 3,611 | 3,679 | 41 |
| 4,266 | 3,259 | 3,622 | 4,879 | 4,221 | 2,863 | 2,232 | 4,879 | 3,679 | 34 |
| 4,266 | 3,259 | 4,822 | 3,558 | 3,256 | 5,255 | 3,491 | 3,611 | 5,123 | 37 |
| 5,420 | 4,295 | 4,822 | 2,312 | 5,220 | 5,255 | 2,232 | 2,528 | 5,123 | 37 |
| 3,248 | 3,259 | 3,622 | 2,312 | 3,256 | 2,863 | 4,858 | 4,879 | 5,123 | 33 |
| 4,266 | 4,295 | 3,622 | 3,558 | 5,220 | 4,048 | 3,491 | 4,879 | 3,679 | 37 |
| 5,420 | 4,295 | 4,822 | 4,879 | 4,221 | 5,255 | 4,858 | 3,611 | 5,123 | 42 |
| 3,248 | 3,259 | 3,622 | 3,558 | 4,221 | 2,863 | 4,858 | 2,528 | 3,679 | 32 |
| 4,266 | 3,259 | 4,822 | 4,879 | 3,256 | 4,048 | 3,491 | 2,528 | 2,494 | 33 |
| 3,248 | 3,259 | 2,541 | 3,558 | 5,220 | 4,048 | 2,232 | 4,879 | 3,679 | 33 |
| 3,248 | 5,420 | 2,541 | 4,879 | 5,220 | 4,048 | 3,491 | 4,879 | 5,123 | 39 |
| 3,248 | 3,259 | 3,622 | 2,312 | 3,256 | 4,048 | 3,491 | 3,611 | 3,679 | 31 |
| 3,248 | 3,259 | 2,541 | 3,558 | 3,256 | 4,048 | 3,491 | 2,528 | 3,679 | 30 |
| 3,248 | 3,259 | 3,622 | 2,312 | 3,256 | 4,048 | 3,491 | 3,611 | 3,679 | 31 |
| 3,248 | 3,259 | 2,541 | 3,558 | 3,256 | 2,863 | 3,491 | 3,611 | 3,679 | 30 |
| 2,221 | 2,190 | 2,541 | 3,558 | 3,256 | 2,863 | 2,232 | 2,528 | 3,679 | 25 |
| 2,221 | 2,190 | 1,656 | 3,558 | 2,158 | 1,681 | 1,000 | 1,704 | 1,816 | 18 |
| 2,221 | 2,190 | 2,541 | 3,558 | 4,221 | 2,863 | 3,491 | 3,611 | 3,679 | 28 |
| 2,221 | 2,190 | 2,541 | 3,558 | 4,221 | 2,863 | 3,491 | 3,611 | 3,679 | 28 |
| 3,248 | 3,259 | 3,622 | 3,558 | 3,256 | 2,863 | 2,232 | 2,528 | 2,494 | 27 |
| 4,266 | 4,295 | 3,622 | 3,558 | 3,256 | 4,048 | 3,491 | 3,611 | 3,679 | 34 |
| 4,266 | 4,295 | 3,622 | 3,558 | 4,221 | 4,048 | 3,491 | 3,611 | 3,679 | 35 |
| 2,221 | 3,259 | 2,541 | 3,558 | 2,158 | 2,863 | 2,232 | 2,528 | 3,679 | 25 |
| 3,248 | 3,259 | 2,541 | 3,558 | 3,256 | 4,048 | 3,491 | 2,528 | 2,494 | 28 |
| 4,266 | 4,295 | 3,622 | 2,312 | 2,158 | 4,048 | 3,491 | 3,611 | 3,679 | 31 |
| 3,248 | 3,259 | 2,541 | 2,312 | 2,158 | 2,863 | 2,232 | 2,528 | 2,494 | 24 |
| 3,248 | 3,259 | 2,541 | 2,312 | 3,256 | 2,863 | 3,491 | 3,611 | 3,679 | 28 |
| 4,266 | 3,259 | 2,541 | 2,312 | 2,158 | 2,863 | 3,491 | 3,611 | 3,679 | 28 |
| 3,248 | 3,259 | 3,622 | 3,558 | 4,221 | 4,048 | 3,491 | 3,611 | 3,679 | 33 |
| 4,266 | 4,295 | 4,822 | 3,558 | 4,221 | 4,048 | 3,491 | 3,611 | 3,679 | 36 |
| 3,248 | 3,259 | 3,622 | 4,879 | 4,221 | 4,048 | 3,491 | 4,879 | 5,123 | 37 |
| 3,248 | 4,295 | 3,622 | 3,558 | 3,256 | 2,863 | 3,491 | 3,611 | 2,494 | 30 |
| 4,266 | 4,295 | 1,000 | 3,558 | 3,256 | 4,048 | 3,491 | 3,611 | 3,679 | 31 |
| 3,248 | 4,295 | 4,822 | 3,558 | 5,220 | 4,048 | 2,232 | 3,611 | 3,679 | 35 |
| 4,266 | 4,295 | 4,822 | 3,558 | 4,221 | 4,048 | 4,858 | 3,611 | 3,679 | 37 |
| 3,248 | 5,420 | 4,822 | 3,558 | 3,256 | 4,048 | 3,491 | 3,611 | 5,123 | 37 |
| 3,248 | 4,295 | 3,622 | 2,312 | 4,221 | 4,048 | 4,858 | 4,879 | 5,123 | 37 |
| 4,266 | 3,259 | 3,622 | 4,879 | 3,256 | 5,255 | 3,491 | 2,528 | 3,679 | 34 |
| 4,266 | 5,420 | 4,822 | 3,558 | 5,220 | 4,048 | 4,858 | 4,879 | 3,679 | 41 |
| 4,266 | 2,190 | 2,541 | 2,312 | 4,221 | 4,048 | 2,232 | 2,528 | 2,494 | 27 |
| 4,266 | 4,295 | 3,622 | 2,312 | 5,220 | 4,048 | 3,491 | 3,611 | 2,494 | 33 |
| 4,266 | 2,190 | 1,000 | 3,558 | 4,221 | 2,863 | 4,858 | 4,879 | 3,679 | 32 |
| 3,248 | 3,259 | 3,622 | 1,000 | 5,220 | 5,255 | 2,232 | 1,704 | 1,816 | 27 |
| 4,266 | 4,295 | 2,541 | 3,558 | 3,256 | 2,863 | 2,232 | 3,611 | 3,679 | 30 |
| 4,266 | 4,295 | 3,622 | 3,558 | 5,220 | 4,048 | 2,232 | 2,528 | 3,679 | 33 |
| 4,266 | 5,420 | 3,622 | 3,558 | 5,220 | 5,255 | 3,491 | 4,879 | 3,679 | 39 |
| 3,248 | 3,259 | 2,541 | 2,312 | 3,256 | 2,863 | 2,232 | 2,528 | 2,494 | 25 |
| 2,221 | 3,259 | 2,541 | 3,558 | 2,158 | 2,863 | 4,858 | 2,528 | 3,679 | 28 |
| 4,266 | 2,190 | 2,541 | 2,312 | 4,221 | 2,863 | 3,491 | 3,611 | 3,679 | 29 |
| 2,221 | 3,259 | 2,541 | 4,879 | 3,256 | 2,863 | 3,491 | 2,528 | 5,123 | 30 |
| 4,266 | 3,259 | 2,541 | 2,312 | 3,256 | 2,863 | 3,491 | 2,528 | 5,123 | 30 |
| 4,266 | 4,295 | 3,622 | 3,558 | 5,220 | 5,255 | 4,858 | 4,879 | 3,679 | 40 |

1. **Data Interval Harga**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Succesive Interval** | | |  |  |  |  |  |  |
| **X3.1** | **X3.2** | **X3.3** | **X3.4** | **X3.5** | **X3.6** | **X3.7** | **X3.8** | Total |
| 3,765 | 4,061 | 1,000 | 3,825 | 3,300 | 4,935 | 3,550 | 3,747 | 28 |
| 1,000 | 2,116 | 2,907 | 1,000 | 2,199 | 3,576 | 2,206 | 2,631 | 18 |
| 2,375 | 3,014 | 2,907 | 2,412 | 3,300 | 3,576 | 3,550 | 2,631 | 24 |
| 2,375 | 3,014 | 2,907 | 2,412 | 3,300 | 3,576 | 3,550 | 3,747 | 25 |
| 1,000 | 4,061 | 2,907 | 2,412 | 4,471 | 3,576 | 5,011 | 3,747 | 27 |
| 2,375 | 2,116 | 4,334 | 2,412 | 2,199 | 2,306 | 3,550 | 2,631 | 22 |
| 2,375 | 2,116 | 4,334 | 1,000 | 3,300 | 2,306 | 5,011 | 2,631 | 23 |
| 1,000 | 2,116 | 2,907 | 1,000 | 2,199 | 2,306 | 2,206 | 2,631 | 16 |
| 3,765 | 2,116 | 4,334 | 2,412 | 4,471 | 4,935 | 3,550 | 5,038 | 31 |
| 2,375 | 2,116 | 2,907 | 1,000 | 2,199 | 3,576 | 2,206 | 3,747 | 20 |
| 3,765 | 2,116 | 1,736 | 3,825 | 1,000 | 3,576 | 3,550 | 5,038 | 25 |
| 3,765 | 2,116 | 2,907 | 2,412 | 2,199 | 2,306 | 3,550 | 5,038 | 24 |
| 2,375 | 3,014 | 2,907 | 1,000 | 2,199 | 2,306 | 2,206 | 3,747 | 20 |
| 2,375 | 2,116 | 1,736 | 2,412 | 3,300 | 3,576 | 3,550 | 3,747 | 23 |
| 2,375 | 2,116 | 2,907 | 1,000 | 2,199 | 3,576 | 3,550 | 3,747 | 21 |
| 1,000 | 4,061 | 2,907 | 2,412 | 2,199 | 3,576 | 3,550 | 2,631 | 22 |
| 2,375 | 3,014 | 2,907 | 1,000 | 2,199 | 3,576 | 3,550 | 3,747 | 22 |
| 2,375 | 4,061 | 4,334 | 2,412 | 2,199 | 2,306 | 3,550 | 3,747 | 25 |
| 2,375 | 4,061 | 2,907 | 2,412 | 2,199 | 2,306 | 2,206 | 3,747 | 22 |
| 2,375 | 3,014 | 2,907 | 2,412 | 1,000 | 1,000 | 1,000 | 3,747 | 17 |
| 2,375 | 3,014 | 2,907 | 2,412 | 3,300 | 2,306 | 3,550 | 3,747 | 24 |
| 2,375 | 4,061 | 2,907 | 2,412 | 3,300 | 3,576 | 3,550 | 3,747 | 26 |
| 1,000 | 2,116 | 2,907 | 1,000 | 2,199 | 2,306 | 2,206 | 2,631 | 16 |
| 2,375 | 3,014 | 4,334 | 2,412 | 3,300 | 3,576 | 3,550 | 3,747 | 26 |
| 2,375 | 3,014 | 4,334 | 2,412 | 3,300 | 3,576 | 3,550 | 3,747 | 26 |
| 2,375 | 3,014 | 2,907 | 2,412 | 3,300 | 3,576 | 3,550 | 3,747 | 25 |
| 2,375 | 3,014 | 4,334 | 2,412 | 2,199 | 3,576 | 3,550 | 2,631 | 24 |
| 2,375 | 3,014 | 2,907 | 2,412 | 3,300 | 2,306 | 3,550 | 3,747 | 24 |
| 2,375 | 3,014 | 2,907 | 2,412 | 2,199 | 2,306 | 2,206 | 2,631 | 20 |
| 2,375 | 3,014 | 2,907 | 2,412 | 2,199 | 3,576 | 3,550 | 3,747 | 24 |
| 2,375 | 3,014 | 2,907 | 2,412 | 3,300 | 3,576 | 3,550 | 3,747 | 25 |
| 2,375 | 3,014 | 2,907 | 2,412 | 1,000 | 2,306 | 2,206 | 3,747 | 20 |
| 2,375 | 3,014 | 1,736 | 2,412 | 2,199 | 3,576 | 3,550 | 3,747 | 23 |
| 2,375 | 3,014 | 4,334 | 2,412 | 4,471 | 3,576 | 5,011 | 3,747 | 29 |
| 3,765 | 4,061 | 2,907 | 2,412 | 4,471 | 3,576 | 3,550 | 5,038 | 30 |
| 3,765 | 4,061 | 2,907 | 2,412 | 3,300 | 3,576 | 5,011 | 3,747 | 29 |
| 3,765 | 4,061 | 2,907 | 3,825 | 4,471 | 4,935 | 3,550 | 5,038 | 33 |
| 3,765 | 4,061 | 4,334 | 3,825 | 3,300 | 3,576 | 5,011 | 5,038 | 33 |
| 2,375 | 4,061 | 2,907 | 2,412 | 3,300 | 3,576 | 3,550 | 3,747 | 26 |
| 3,765 | 4,061 | 4,334 | 3,825 | 2,199 | 4,935 | 3,550 | 5,038 | 32 |
| 2,375 | 4,061 | 2,907 | 2,412 | 4,471 | 3,576 | 3,550 | 3,747 | 27 |
| 3,765 | 3,014 | 1,736 | 2,412 | 4,471 | 3,576 | 3,550 | 5,038 | 28 |
| 3,765 | 3,014 | 2,907 | 3,825 | 3,300 | 4,935 | 3,550 | 5,038 | 30 |
| 2,375 | 3,014 | 4,334 | 2,412 | 3,300 | 3,576 | 3,550 | 2,631 | 25 |
| 3,765 | 4,061 | 4,334 | 2,412 | 3,300 | 2,306 | 5,011 | 2,631 | 28 |
| 3,765 | 3,014 | 1,736 | 1,000 | 3,300 | 3,576 | 5,011 | 3,747 | 25 |
| 2,375 | 3,014 | 2,907 | 2,412 | 3,300 | 3,576 | 3,550 | 3,747 | 25 |
| 3,765 | 4,061 | 2,907 | 3,825 | 3,300 | 4,935 | 3,550 | 1,000 | 27 |
| 3,765 | 4,061 | 2,907 | 2,412 | 3,300 | 4,935 | 5,011 | 3,747 | 30 |
| 3,765 | 4,061 | 2,907 | 2,412 | 3,300 | 2,306 | 3,550 | 3,747 | 26 |
| 2,375 | 4,061 | 2,907 | 3,825 | 3,300 | 4,935 | 3,550 | 3,747 | 29 |
| 3,765 | 4,061 | 2,907 | 2,412 | 3,300 | 2,306 | 5,011 | 5,038 | 29 |
| 3,765 | 3,014 | 2,907 | 2,412 | 3,300 | 1,000 | 3,550 | 3,747 | 24 |
| 3,458 | 2,897 | 3,126 | 3,721 | 2,199 | 2,220 | 1,000 | 1,000 | 20 |
| 3,458 | 2,897 | 3,126 | 5,093 | 2,199 | 4,744 | 3,267 | 4,741 | 30 |
| 3,458 | 2,897 | 1,871 | 5,093 | 4,394 | 3,431 | 3,267 | 3,475 | 28 |
| 3,458 | 4,075 | 4,583 | 5,093 | 4,394 | 4,744 | 4,675 | 4,741 | 36 |
| 3,458 | 4,075 | 4,583 | 5,093 | 4,394 | 4,744 | 4,675 | 4,741 | 36 |
| 3,458 | 2,897 | 1,871 | 1,000 | 3,267 | 3,431 | 1,000 | 3,475 | 20 |
| 2,375 | 2,116 | 2,907 | 2,412 | 2,199 | 4,935 | 2,206 | 1,753 | 21 |
| 1,000 | 2,116 | 2,907 | 1,000 | 2,199 | 3,576 | 2,206 | 3,747 | 19 |
| 2,375 | 1,000 | 2,907 | 3,825 | 1,000 | 3,576 | 3,550 | 3,747 | 22 |
| 2,375 | 2,116 | 2,907 | 2,412 | 2,199 | 2,306 | 3,550 | 3,747 | 22 |
| 2,375 | 2,116 | 1,000 | 1,000 | 2,199 | 2,306 | 2,206 | 5,038 | 18 |
| 2,375 | 3,014 | 2,907 | 2,412 | 3,300 | 3,576 | 3,550 | 2,631 | 24 |
| 2,375 | 2,116 | 2,907 | 1,000 | 2,199 | 3,576 | 3,550 | 5,038 | 23 |
| 2,375 | 2,116 | 2,907 | 2,412 | 2,199 | 3,576 | 3,550 | 2,631 | 22 |
| 1,000 | 2,116 | 2,907 | 1,000 | 2,199 | 3,576 | 3,550 | 3,747 | 20 |
| 2,375 | 2,116 | 2,907 | 2,412 | 2,199 | 2,306 | 3,550 | 3,747 | 22 |
| 2,375 | 2,116 | 2,907 | 2,412 | 2,199 | 2,306 | 2,206 | 5,038 | 22 |
| 2,375 | 1,000 | 1,000 | 2,412 | 1,000 | 1,000 | 1,000 | 3,747 | 14 |
| 2,375 | 3,014 | 2,907 | 2,412 | 3,300 | 2,306 | 3,550 | 1,753 | 22 |
| 2,375 | 3,014 | 2,907 | 2,412 | 3,300 | 2,306 | 3,550 | 3,747 | 24 |
| 2,375 | 2,116 | 1,736 | 2,412 | 2,199 | 2,306 | 2,206 | 3,747 | 19 |
| 2,375 | 2,116 | 2,907 | 2,412 | 2,199 | 3,576 | 3,550 | 2,631 | 22 |
| 2,375 | 3,014 | 2,907 | 2,412 | 3,300 | 3,576 | 3,550 | 3,747 | 25 |
| 2,375 | 1,000 | 2,907 | 2,412 | 1,000 | 2,306 | 2,206 | 3,747 | 18 |
| 2,375 | 2,116 | 1,736 | 2,412 | 2,199 | 3,576 | 3,550 | 2,631 | 21 |
| 3,765 | 1,000 | 2,907 | 1,000 | 1,000 | 3,576 | 3,550 | 1,753 | 19 |
| 2,375 | 1,000 | 1,736 | 1,000 | 1,000 | 2,306 | 2,206 | 3,747 | 15 |
| 2,375 | 2,116 | 2,907 | 1,000 | 2,199 | 2,306 | 3,550 | 3,747 | 20 |
| 1,000 | 3,014 | 1,736 | 1,000 | 2,199 | 3,576 | 3,550 | 3,747 | 20 |
| 3,765 | 2,116 | 2,907 | 2,412 | 3,300 | 3,576 | 3,550 | 2,631 | 24 |
| 2,375 | 2,116 | 2,907 | 3,825 | 3,300 | 3,576 | 2,206 | 5,038 | 25 |
| 2,375 | 1,000 | 2,907 | 3,825 | 4,471 | 3,576 | 3,550 | 3,747 | 25 |
| 1,000 | 2,116 | 2,907 | 1,000 | 3,300 | 3,576 | 5,011 | 2,631 | 22 |
| 3,765 | 2,116 | 1,000 | 2,412 | 3,300 | 3,576 | 5,011 | 5,038 | 26 |
| 1,000 | 3,014 | 2,907 | 1,000 | 2,199 | 2,306 | 2,206 | 2,631 | 17 |
| 1,000 | 3,014 | 2,907 | 2,412 | 2,199 | 3,576 | 3,550 | 3,747 | 22 |
| 2,375 | 1,000 | 4,334 | 2,412 | 2,199 | 3,576 | 5,011 | 1,753 | 23 |
| 3,765 | 4,061 | 4,334 | 2,412 | 1,000 | 2,306 | 2,206 | 3,747 | 24 |
| 1,000 | 1,000 | 1,000 | 2,412 | 3,300 | 3,576 | 3,550 | 3,747 | 20 |
| 3,765 | 2,116 | 4,334 | 3,825 | 2,199 | 3,576 | 3,550 | 2,631 | 26 |
| 2,375 | 4,061 | 4,334 | 1,000 | 3,300 | 4,935 | 2,206 | 5,038 | 27 |
| 1,000 | 2,116 | 2,907 | 1,000 | 2,199 | 2,306 | 2,206 | 2,631 | 16 |
| 3,765 | 4,061 | 4,334 | 3,825 | 4,471 | 3,576 | 3,550 | 5,038 | 33 |
| 2,375 | 2,116 | 4,334 | 2,412 | 3,300 | 4,935 | 5,011 | 5,038 | 30 |
| 3,765 | 3,014 | 4,334 | 3,825 | 4,471 | 4,935 | 3,550 | 5,038 | 33 |
| 3,765 | 3,014 | 2,907 | 2,412 | 2,199 | 2,306 | 3,550 | 2,631 | 23 |
| 3,765 | 2,116 | 4,334 | 1,000 | 2,199 | 3,576 | 5,011 | 5,038 | 27 |

**Lampiran 5: *Output SPSS* 25**

**Hasil Uji Statistik Deskriptif**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Descriptive Statistics** | | | | | |
|  | N | Minimum | Maximum | Mean | Std. Deviation |
| *Personal Selling* | 100 | 12 | 38 | 28.26 | 5.047 |
| *Facebook Marketplace* | 100 | 16 | 44 | 31.70 | 5.509 |
| Harga | 100 | 14 | 36 | 24.10 | 4.552 |
| Keputusan Pembelian Ulang | 100 | 16 | 38 | 27.40 | 5.164 |
| Valid N (listwise) | 100 |  |  |  |  |

**Hasil Uji Regresi Linier Berganda**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Coefficientsa** | | | | | | |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. |
| B | Std. Error | Beta |
| 1 | (Constant) | 2,538 | 2,834 |  | 0,896 | 0,373 |
| *Personal Selling* | 0,336 | 0,100 | 0,314 | 3,357 | 0,001 |
| *Facebook Marketplace* | 0,196 | 0,084 | 0,210 | 2,344 | 0,021 |
| Harga | 0,378 | 0,095 | 0,333 | 3,985 | 0,000 |
| a. Dependent Variable: Keputusan Pembelian Ulang | | | | | | |

**Uji t**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Coefficientsa** | | | | | | | |
| Model | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. |
| B | Std. Error | Beta |
| 1 | (Constant) | 2.538 | 2.834 |  | .896 | .373 |
| X1 | .336 | .100 | .314 | 3.357 | .001 |
| X2 | .196 | .084 | .210 | 2.344 | .021 |
| X3 | .378 | .095 | .333 | 3.985 | .000 |
| a. Dependent Variable: Keputusan Pembelian Ulang | | | | | | | |

**Uji F**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **ANOVAa** | | | | | | |
| Model | | Sum of Squares | df | Mean Square | F | Sig. |
| 1 | Regression | 1198.661 | 3 | 399.554 | 26.612 | .000b |
| Residual | 1441.339 | 96 | 15.014 |  |  |
| Total | 2640.000 | 99 |  |  |  |
| a. Dependent Variable: Keputusan Pembelian Ulang | | | | | | |
| b. Predictors: (Constant), Harga, *Facebook Marketplace*, *Personal Selling* | | | | | | |

**Uji Koefisien Determinasi**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Model Summaryb** | | | | |
| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
| 1 | .674a | .454 | .437 | 3.875 |
| a. Predictors: (Constant), Harga, *Facebook Marketplace*, *Personal Selling* | | | | |
| b. Dependent Variable: Keputusan Pembelian Ulang | | | | |

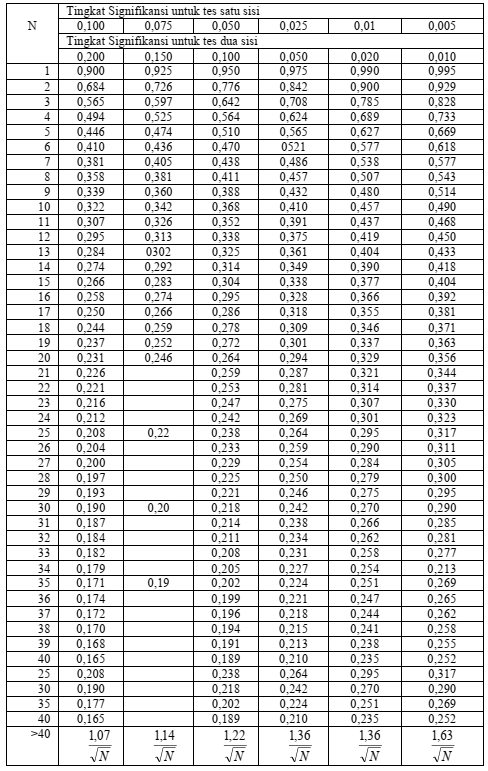
**Lampiran 6: R Tabel**

**Distribusi Nilai rtabel**

**Signifikansi 5% dan 1%**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| N | The Level of Significance | | N | The Level of Significance | |
| 5% | 1% | 5% | 1% |
| 3 | 0.997 | 0.999 | 38 | 0.320 | 0.413 |
| 4 | 0.950 | 0.990 | 39 | 0.316 | 0.408 |
| 5 | 0.878 | 0.959 | 40 | 0.312 | 0.403 |
| 6 | 0.811 | 0.917 | 41 | 0.308 | 0.398 |
| 7 | 0.754 | 0.874 | 42 | 0.304 | 0.393 |
| 8 | 0.707 | 0.834 | 43 | 0.301 | 0.389 |
| 9 | 0.666 | 0.798 | 44 | 0.297 | 0.384 |
| 10 | 0.632 | 0.765 | 45 | 0.294 | 0.380 |
| 11 | 0.602 | 0.735 | 46 | 0.291 | 0.376 |
| 12 | 0.576 | 0.708 | 47 | 0.288 | 0.372 |
| 13 | 0.553 | 0.684 | 48 | 0.284 | 0.368 |
| 14 | 0.532 | 0.661 | 49 | 0.281 | 0.364 |
| 15 | 0.514 | 0.641 | 50 | 0.279 | 0.361 |
| 16 | 0.497 | 0.623 | 55 | 0.266 | 0.345 |
| 17 | 0.482 | 0.606 | 60 | 0.254 | 0.330 |
| 18 | 0.468 | 0.590 | 65 | 0.244 | 0.317 |
| 19 | 0.456 | 0.575 | 70 | 0.235 | 0.306 |
| 20 | 0.444 | 0.561 | 75 | 0.227 | 0.296 |
| 21 | 0.433 | 0.549 | 80 | 0.220 | 0.286 |
| 22 | 0.432 | 0.537 | 85 | 0.213 | 0.278 |
| 23 | 0.413 | 0.526 | 90 | 0.207 | 0.267 |
| 24 | 0.404 | 0.515 | 95 | 0.202 | 0.263 |
| 25 | 0.396 | 0.505 | 100 | 0.195 | 0.256 |
| 26 | 0.388 | 0.496 | 125 | 0.176 | 0.230 |
| 27 | 0.381 | 0.487 | 150 | 0.159 | 0.210 |
| 28 | 0.374 | 0.478 | 175 | 0.148 | 0.194 |
| 29 | 0.367 | 0.470 | 200 | 0.138 | 0.181 |
| 30 | 0.361 | 0.463 | 300 | 0.113 | 0.148 |
| 31 | 0.355 | 0.456 | 400 | 0.098 | 0.128 |
| 32 | 0.349 | 0.449 | 500 | 0.088 | 0.115 |
| 33 | 0.344 | 0.442 | 600 | 0.080 | 0.105 |
| 34 | 0.339 | 0.436 | 700 | 0.074 | 0.097 |
| 35 | 0.334 | 0.430 | 800 | 0.070 | 0.091 |
| 36 | 0.329 | 0.424 | 900 | 0.065 | 0.086 |
| 37 | 0.325 | 0.418 | 1000 | 0.062 | 0.081 |

**Lampiran 7: Harga Quantil Statistik *Kolmogorov Smirnov* Distribusi Normal**



**Lampiran 8: t Tabel Signifikansi 5% (uji 1 sisi)**

|  |  |  |
| --- | --- | --- |
| df=(n-k) | *α* = 0.05 | *α* = 0.025 |
| 1 | 6,314 | 12,706 |
| 2 | 2,920 | 4,303 |
| 3 | 2,353 | 3,182 |
| 4 | 2,132 | 2,776 |
| 5 | 2,015 | 2,571 |
| 6 | 1,943 | 2,447 |
| 7 | 1,895 | 2,365 |
| 8 | 1,860 | 2,306 |
| 9 | 1,833 | 2,262 |
| 10 | 1,812 | 2,228 |
| 11 | 1,796 | 2,201 |
| 12 | 1,782 | 2,179 |
| 13 | 1,771 | 2,160 |
| 14 | 1,761 | 2,145 |
| 15 | 1,753 | 2,131 |
| 16 | 1,746 | 2,120 |
| 17 | 1,740 | 2,110 |
| 18 | 1,734 | 2,101 |
| 19 | 1,729 | 2,093 |
| 20 | 1,725 | 2,086 |
| 21 | 1,721 | 2,080 |
| 22 | 1,717 | 2,074 |
| 23 | 1,714 | 2,069 |
| 24 | 1,711 | 2,064 |
| 25 | 1,708 | 2,060 |
| 26 | 1,706 | 2,056 |
| 27 | 1,703 | 2,052 |
| 28 | 1,701 | 2,048 |
| 29 | 1,699 | 2,045 |
| 30 | 1,697 | 2,042 |
| 31 | 1,696 | 2,040 |
| 32 | 1,694 | 2,037 |
| 33 | 1,692 | 2,035 |
| 34 | 1,691 | 2,032 |
| 35 | 1,690 | 2,030 |
| 36 | 1,688 | 2,028 |
| 37 | 1,687 | 2,026 |
| 38 | 1,686 | 2,024 |
| 39 | 1,685 | 2,023 |
| 40 | 1,684 | 2,021 |
| 41 | 1,683 | 2,020 |
| 42 | 1,682 | 2,018 |
| 43 | 1,681 | 2,017 |
| 44 | 1,680 | 2,015 |
| 45 | 1,679 | 2,014 |
| 46 | 1,679 | 2,013 |
| 47 | 1,678 | 2,012 |
| 48 | 1,677 | 2,011 |
| 49 | 1,677 | 2,010 |
| df=(n-k) | *α* = 0.05 | *α* = 0.025 |
| 51 | 1,675 | 2,008 |
| 52 | 1,675 | 2,007 |
| 53 | 1,674 | 2,006 |
| 54 | 1,674 | 2,005 |
| 55 | 1,673 | 2,004 |
| 56 | 1,673 | 2,003 |
| 57 | 1,672 | 2,002 |
| 58 | 1,672 | 2,002 |
| 59 | 1,671 | 2,001 |
| 60 | 1,671 | 2,000 |
| 61 | 1,670 | 2,000 |
| 62 | 1,670 | 1,999 |
| 63 | 1,669 | 1,998 |
| 64 | 1,669 | 1,998 |
| 65 | 1,669 | 1,997 |
| 66 | 1,668 | 1,997 |
| 67 | 1,668 | 1,996 |
| 68 | 1,668 | 1,995 |
| 69 | 1,667 | 1,995 |
| 70 | 1,667 | 1,994 |
| 71 | 1,667 | 1,994 |
| 72 | 1,666 | 1,993 |
| 73 | 1,666 | 1,993 |
| 74 | 1,666 | 1,993 |
| 75 | 1,665 | 1,992 |
| 76 | 1,665 | 1,992 |
| 77 | 1,665 | 1,991 |
| 78 | 1,665 | 1,991 |
| 79 | 1,664 | 1,990 |
| 80 | 1,664 | 1,990 |
| 81 | 1,664 | 1,990 |
| 82 | 1,664 | 1,989 |
| 83 | 1,663 | 1,989 |
| 84 | 1,663 | 1,989 |
| 85 | 1,663 | 1,988 |
| 86 | 1,663 | 1,988 |
| 87 | 1,663 | 1,988 |
| 88 | 1,662 | 1,987 |
| 89 | 1,662 | 1,987 |
| 90 | 1,662 | 1,987 |
| 91 | 1,662 | 1,986 |
| 92 | 1,662 | 1,986 |
| 93 | 1,661 | 1,986 |
| 94 | 1,661 | 1,986 |
| 95 | 1,661 | 1,985 |
| 96 | 1,661 | 1,985 |
| 97 | 1,661 | 1,985 |
| 98 | 1,661 | 1,984 |
| 99 | 1,660 | 1,984 |

**Lampiran 9: F tabel**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| ***α =* 0,05** | **df1=(k-1)** | | | | | | | |
| **df2=(n**  **-k- 1)** | **1** | **2** | **3** | **4** | **5** | **6** | **7** | **8** |
| 1 | 161.44  8 | 199,500 | 215.70  7 | 224,583 | 230,162 | 233.98  6 | 236,768 | 238,883 |
| 2 | 18,513 | 19,000 | 19,164 | 19,247 | 19,296 | 19,330 | 19,353 | 19,371 |
| 3 | 10,128 | 9,552 | 9,277 | 9,117 | 9,013 | 8,941 | 8,887 | 8,845 |
| 4 | 7,709 | 6,944 | 6,591 | 6,388 | 6,256 | 6,163 | 6,094 | 6,041 |
| 5 | 6,608 | 5,786 | 5,409 | 5,192 | 5,050 | 4,950 | 4,876 | 4,818 |
| 6 | 5,987 | 5,143 | 4,757 | 4,534 | 4,387 | 4,284 | 4,207 | 4,147 |
| 7 | 5,591 | 4,737 | 4,347 | 4,120 | 3,972 | 3,866 | 3,787 | 3,726 |
| 8 | 5,318 | 4,459 | 4,066 | 3,838 | 3,687 | 3,581 | 3,500 | 3,438 |
| 9 | 5,117 | 4,256 | 3,863 | 3,633 | 3,482 | 3,374 | 3,293 | 3,230 |
| 10 | 4,965 | 4,103 | 3,708 | 3,478 | 3,326 | 3,217 | 3,135 | 3,072 |
| 11 | 4,844 | 3,982 | 3,587 | 3,357 | 3,204 | 3,095 | 3,012 | 2,948 |
| 12 | 4,747 | 3,885 | 3,490 | 3,259 | 3,106 | 2,996 | 2,913 | 2,849 |
| 13 | 4,667 | 3,806 | 3,411 | 3,179 | 3,025 | 2,915 | 2,832 | 2,767 |
| 14 | 4,600 | 3,739 | 3,344 | 3,112 | 2,958 | 2,848 | 2,764 | 2,699 |
| 15 | 4,543 | 3,682 | 3,287 | 3,056 | 2,901 | 2,790 | 2,707 | 2,641 |
| 16 | 4,494 | 3,634 | 3,239 | 3,007 | 2,852 | 2,741 | 2,657 | 2,591 |
| 17 | 4,451 | 3,592 | 3,197 | 2,965 | 2,810 | 2,699 | 2,614 | 2,548 |
| 18 | 4,414 | 3,555 | 3,160 | 2,928 | 2,773 | 2,661 | 2,577 | 2,510 |
| 19 | 4,381 | 3,522 | 3,127 | 2,895 | 2,740 | 2,628 | 2,544 | 2,477 |
| 20 | 4,351 | 3,493 | 3,098 | 2,866 | 2,711 | 2,599 | 2,514 | 2,447 |
| 21 | 4,325 | 3,467 | 3,072 | 2,840 | 2,685 | 2,573 | 2,488 | 2,420 |
| 22 | 4,301 | 3,443 | 3,049 | 2,817 | 2,661 | 2,549 | 2,464 | 2,397 |
| 23 | 4,279 | 3,422 | 3,028 | 2,796 | 2,640 | 2,528 | 2,442 | 2,375 |
| 24 | 4,260 | 3,403 | 3,009 | 2,776 | 2,621 | 2,508 | 2,423 | 2,355 |
| 25 | 4,242 | 3,385 | 2,991 | 2,759 | 2,603 | 2,490 | 2,405 | 2,337 |
| 26 | 4,225 | 3,369 | 2,975 | 2,743 | 2,587 | 2,474 | 2,388 | 2,321 |
| 27 | 4,210 | 3,354 | 2,960 | 2,728 | 2,572 | 2,459 | 2,373 | 2,305 |
| 28 | 4,196 | 3,340 | 2,947 | 2,714 | 2,558 | 2,445 | 2,359 | 2,291 |
| 29 | 4,183 | 3,328 | 2,934 | 2,701 | 2,545 | 2,432 | 2,346 | 2,278 |
| 30 | 4,171 | 3,316 | 2,922 | 2,690 | 2,534 | 2,421 | 2,334 | 2,266 |
| 31 | 4,160 | 3,305 | 2,911 | 2,679 | 2,523 | 2,409 | 2,323 | 2,255 |
| 32 | 4,149 | 3,295 | 2,901 | 2,668 | 2,512 | 2,399 | 2,313 | 2,244 |
| 33 | 4,139 | 3,285 | 2,892 | 2,659 | 2,503 | 2,389 | 2,303 | 2,235 |
| 34 | 4,130 | 3,276 | 2,883 | 2,650 | 2,494 | 2,380 | 2,294 | 2,225 |
| 35 | 4,121 | 3,267 | 2,874 | 2,641 | 2,485 | 2,372 | 2,285 | 2,217 |
| 36 | 4,113 | 3,259 | 2,866 | 2,634 | 2,477 | 2,364 | 2,277 | 2,209 |
| 37 | 4,105 | 3,252 | 2,859 | 2,626 | 2,470 | 2,356 | 2,270 | 2,201 |
| 38 | 4,098 | 3,245 | 2,852 | 2,619 | 2,463 | 2,349 | 2,262 | 2,194 |
| 39 | 4,091 | 3,238 | 2,845 | 2,612 | 2,456 | 2,342 | 2,255 | 2,187 |
| 40 | 4,085 | 3,232 | 2,839 | 2,606 | 2,449 | 2,336 | 2,249 | 2,180 |
| 41 | 4,079 | 3,226 | 2,833 | 2,600 | 2,443 | 2,330 | 2,243 | 2,174 |
| 42 | 4,073 | 3,220 | 2,827 | 2,594 | 2,438 | 2,324 | 2,237 | 2,168 |
| 43 | 4,067 | 3,214 | 2,822 | 2,589 | 2,432 | 2,318 | 2,232 | 2,163 |
| 44 | 4,062 | 3,209 | 2,816 | 2,584 | 2,427 | 2,313 | 2,226 | 2,157 |
| 45 | 4,057 | 3,204 | 2,812 | 2,579 | 2,422 | 2,308 | 2,221 | 2,152 |
| 46 | 4,052 | 3,200 | 2,807 | 2,574 | 2,417 | 2,304 | 2,216 | 2,147 |
| 47 | 4,047 | 3,195 | 2,802 | 2,570 | 2,413 | 2,299 | 2,212 | 2,143 |
| 48 | 4,043 | 3,191 | 2,798 | 2,565 | 2,409 | 2,295 | 2,207 | 2,138 |
| 49 | 4,038 | 3,187 | 2,794 | 2,561 | 2,404 | 2,290 | 2,203 | 2,134 |
| 50 | 4,034 | 3,183 | 2,790 | 2,557 | 2,400 | 2,286 | 2,199 | 2,130 |
| 51 | 4,030 | 3,179 | 2,786 | 2,553 | 2,397 | 2,283 | 2,195 | 2,126 |
| 52 | 4,027 | 3,175 | 2,783 | 2,550 | 2,393 | 2,279 | 2,192 | 2,122 |
| 53 | 4,023 | 3,172 | 2,779 | 2,546 | 2,389 | 2,275 | 2,188 | 2,119 |
| 54 | 4,020 | 3,168 | 2,776 | 2,543 | 2,386 | 2,272 | 2,185 | 2,115 |
| 55 | 4,016 | 3,165 | 2,773 | 2,540 | 2,383 | 2,269 | 2,181 | 2,112 |
| 56 | 4,013 | 3,162 | 2,769 | 2,537 | 2,380 | 2,266 | 2,178 | 2,109 |
| 57 | 4,010 | 3,159 | 2,766 | 2,534 | 2,377 | 2,263 | 2,175 | 2,106 |
| 58 | 4,007 | 3,156 | 2,764 | 2,531 | 2,374 | 2,260 | 2,172 | 2,103 |
| 59 | 4,004 | 3,153 | 2,761 | 2,528 | 2,371 | 2,257 | 2,169 | 2,100 |
| 60 | 4,001 | 3,150 | 2,758 | 2,525 | 2,368 | 2,254 | 2,167 | 2,097 |
| 61 | 3,998 | 3,148 | 2,755 | 2,523 | 2,366 | 2,251 | 2,164 | 2,094 |
| 62 | 3,996 | 3,145 | 2,753 | 2,520 | 2,363 | 2,249 | 2,161 | 2,092 |
| 63 | 3,993 | 3,143 | 2,751 | 2,518 | 2,361 | 2,246 | 2,159 | 2,089 |
| 64 | 3,991 | 3,140 | 2,748 | 2,515 | 2,358 | 2,244 | 2,156 | 2,087 |
| 65 | 3,989 | 3,138 | 2,746 | 2,513 | 2,356 | 2,242 | 2,154 | 2,084 |
| 66 | 3,986 | 3,136 | 2,744 | 2,511 | 2,354 | 2,239 | 2,152 | 2,082 |
| 67 | 3,984 | 3,134 | 2,742 | 2,509 | 2,352 | 2,237 | 2,150 | 2,080 |
| 68 | 3,982 | 3,132 | 2,740 | 2,507 | 2,350 | 2,235 | 2,148 | 2,078 |
| 69 | 3,980 | 3,130 | 2,737 | 2,505 | 2,348 | 2,233 | 2,145 | 2,076 |
| 70 | 3,978 | 3,128 | 2,736 | 2,503 | 2,346 | 2,231 | 2,143 | 2,074 |
| 71 | 3,976 | 3,126 | 2,734 | 2,501 | 2,344 | 2,229 | 2,142 | 2,072 |
| 72 | 3,974 | 3,124 | 2,732 | 2,499 | 2,342 | 2,227 | 2,140 | 2,070 |
| 73 | 3,972 | 3,122 | 2,730 | 2,497 | 2,340 | 2,226 | 2,138 | 2,068 |
| 74 | 3,970 | 3,120 | 2,728 | 2,495 | 2,338 | 2,224 | 2,136 | 2,066 |
| 75 | 3,968 | 3,119 | 2,727 | 2,494 | 2,337 | 2,222 | 2,134 | 2,064 |
| 76 | 3,967 | 3,117 | 2,725 | 2,492 | 2,335 | 2,220 | 2,133 | 2,063 |
| 77 | 3,965 | 3,115 | 2,723 | 2,490 | 2,333 | 2,219 | 2,131 | 2,061 |
| 78 | 3,963 | 3,114 | 2,722 | 2,489 | 2,332 | 2,217 | 2,129 | 2,059 |
| 79 | 3,962 | 3,112 | 2,720 | 2,487 | 2,330 | 2,216 | 2,128 | 2,058 |
| 80 | 3,960 | 3,111 | 2,719 | 2,486 | 2,329 | 2,214 | 2,126 | 2,056 |
| 81 | 3,959 | 3,109 | 2,717 | 2,484 | 2,327 | 2,213 | 2,125 | 2,055 |
| 82 | 3,957 | 3,108 | 2,716 | 2,483 | 2,326 | 2,211 | 2,123 | 2,053 |
| 83 | 3,956 | 3,107 | 2,715 | 2,482 | 2,324 | 2,210 | 2,122 | 2,052 |
| 84 | 3,955 | 3,105 | 2,713 | 2,480 | 2,323 | 2,209 | 2,121 | 2,051 |
| 85 | 3,953 | 3,104 | 2,712 | 2,479 | 2,322 | 2,207 | 2,119 | 2,049 |
| 86 | 3,952 | 3,103 | 2,711 | 2,478 | 2,321 | 2,206 | 2,118 | 2,048 |
| 87 | 3,951 | 3,101 | 2,709 | 2,476 | 2,319 | 2,205 | 2,117 | 2,047 |
| 88 | 3,949 | 3,100 | 2,708 | 2,475 | 2,318 | 2,203 | 2,115 | 2,045 |
| 89 | 3,948 | 3,099 | 2,707 | 2,474 | 2,317 | 2,202 | 2,114 | 2,044 |
| 90 | 3,947 | 3,098 | 2,706 | 2,473 | 2,316 | 2,201 | 2,113 | 2,043 |
| 91 | 3,946 | 3,097 | 2,705 | 2,472 | 2,315 | 2,200 | 2,112 | 2,042 |
| 92 | 3,945 | 3,095 | 2,704 | 2,471 | 2,313 | 2,199 | 2,111 | 2,041 |
| 93 | 3,943 | 3,094 | 2,703 | 2,470 | 2,312 | 2,198 | 2,110 | 2,040 |
| 94 | 3,942 | 3,093 | 2,701 | 2,469 | 2,311 | 2,197 | 2,109 | 2,038 |
| 95 | 3,941 | 3,092 | 2,700 | 2,467 | 2,310 | 2,196 | 2,108 | 2,037 |
| 96 | 3,940 | 3,091 | 2,699 | 2,466 | 2,309 | 2,195 | 2,106 | 2,036 |
| 97 | 3,939 | 3,090 | 2,698 | 2,465 | 2,308 | 2,194 | 2,105 | 2,035 |
| 98 | 3,938 | 3,089 | 2,697 | 2,465 | 2,307 | 2,193 | 2,104 | 2,034 |
| 99 | 3,937 | 3,088 | 2,696 | 2,464 | 2,306 | 2,192 | 2,103 | 2,033 |
| 100 | 3,936 | 3,087 | 2,696 | 2,463 | 2,305 | 2,191 | 2,103 | 2,032 |

**Lampiran 10: Dokumentasi**

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